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Achievements & Highlights

- The Australian Sports Commission confirms its ongoing support for the Netball program by increasing financial support to the game
- The 1963 Australian Netball Team acknowledged by the Sport Australia Hall of Fame
- Netball Australia rebrands with a new corporate logo and identity
- The new High Performance Program is developed and adopted
- The new national database and membership system is confirmed for rollout
- A national merchandise and licensing strategy is developed and adopted
- Netball Australia attracts new corporate partners in Medibank Private and McDonald’s as sponsor of the Adelaide Thunderbirds and Hunter Jaegers
- Commonwealth Bank Trophy expands to regional centres of Townsville, Darwin, Geelong, Wollongong and Eaton
- Liz Ellis becomes Australia’s most capped International player at 105 Test Matches
- Netball Australia is inspired to visit the remote Northern Territory Community of Maningrida following its team’s entry in to the Northern Territory regional school girls championships
- Record number of spectators attend the Commonwealth Bank Trophy competition
- Established working relationship with Australian Netball Players Association
- Melbourne Phoenix win their 5th Commonwealth Bank Trophy Competition
- Preparations for Commonwealth Games roll out in earnest with strong support from the Australian Government and the Australian Commonwealth Games Association
- Netball Australia’s widely acclaimed Junior Netball Policy published and distributed
- Australian Netball Team claim Test Series victory over England, South Africa and Jamaica
- The Australian 21 & Under Team finish third at the 2005 World Youth Championships held in Florida
- Wendy Archer, Netball New South Wales and June Bothwell, Netball Queensland awarded Member of the Order of Australia Medals
Key Goal
Netball Australia’s goal is to ensure that all Australians have the opportunity to participate in the sport of netball in a way that brings them good health, recognition, achievement, involvement, satisfaction, or other such outcomes that they seek.

Key Result Areas
• To develop an effective high performance program that delivers success in International competitions including Commonwealth Games 06, World Championships 07, World Youth Championships 09.
• To increase community participation, membership recruitment and member retention
• To increase the strength and profile of Netball Australia’s elite events
• To deliver high quality service and support to members
• To deliver efficient and effective national operations

Long Term Objectives
• Ensure the continued success of our Australian representative teams
• Work with State and Territory members to increase the membership levels of registered players, coaches and officials
• Build allegiance to the sport through strong brand promotion and marketing in a coordinated national effort
• Expand the operational capacity and efficiency of the organisation through sound business and financial management
• Ensure that the inheritance and fundamental strength of the sport is protected and nurtured to ensure an ongoing legacy for all netball members

Key Performance Indicators
• Performance in benchmark events
• Compliance with set standards
• Satisfaction measures
• Achievements of set targets in membership recruitment, TV ratings and ticket sales
• Brand recognition
• Quality of relationships with members, partners, Government
• Budget measures
• Achievement of strategic initiatives including constitutional review, communications campaign, IT and HR systems and insurance scheme

Core Values
Service
• Being caring and responsive to members, customers and colleagues
• Achieving superior results both individually and as a team

Integrity
• Doing what we say we will do
• Being honest and ethical in all dealings with others
• Complying with the law

Respect
• Treating all people with dignity and respect
• Embracing diversity
• Being sharing, open, inclusive and cooperative
• Trusting our colleagues and peers

Win-win partnerships
• Creating value for all parties

Economy and efficiency
• Keeping up to date with advances in sports management and administration
• Seeking ways to improve performance and achieve high standards
• Using the organisation’s resources only for the benefit of the organisation

Leadership and teamwork
• Shifting to be members of a champion team
• Collaborating with other staff and members as needed
• Being self-motivated and supportive of others

Commitment and accountability
• Fulfilling duties as specified to the best of our abilities
• Being accountable for our actions
• Making informed choices about our behaviours


President’s Report

2005 has been another year of commitment and growth for Netball Australia. The continued and strengthened support of our Member Organisations through their Boards, staff and volunteers has meant a number of joint initiatives have been undertaken and completed.

During the year we have seen the completion of the High Performance Review and development of a new High Performance Pathway, necessary for the future development and sustained standards of our game.

The development and rollout of the Junior Netball Policy, which has been a collaborative venture with our MOs, has been completed and we are extremely proud of this excellent product. With the valued assistance of Netball Victoria the National Member Protection policy is also nearing completion with only minor changes to be addressed.

As part of its ongoing governance review, the Netball Australia Board recognised that the Memorandum and Articles of Association were in need of updating, and a process was undertaken with our Member Organisations to address this issue. The final document will be presented to the Council for acceptance at the Annual General Meeting on 29th April 2006.

All major policies of the organisation have been reviewed and are being revised where necessary, to ensure the organisation is contemporary and current in its approach to managing netball into the future. The By Laws of the Association are under revision and will continue to be systematically reviewed and developed.

As the sport grows and develops corporate governance remains a specific focus of the Board. The Board has introduced a Board performance and Board education and Governance programs to ensure our ability to focus strategically. I am delighted to report that the Netball Australia Board also achieved much in the area of strengthening our corporate governance, including the development of a set of Netball Australia Governance Principles, the introduction of a Board Nomination and Remuneration Committee and the Netball Australia Board Code of Conduct, the development of an Executive Delegation policy for the Board and CEO and the completion of a Board skills audit and gap analysis.

In 2005 we sought to increase and improve our communications with our Member Organisations. In addition to the many meetings held across all levels of National and State/Territory program areas, we have introduced meetings with our State and Territory Presidents as a forum for networking amongst the State and Territory leaders of our organisation.

Netball’s expanding brief saw the Directors move on the proposal to adopt a new corporate logo and style replacing the long standing previous logo. The launch of the new Netball Australia corporate identity represents more than just a change of logo for the organisation. The new identity assists in repositioning us as a progressive, contemporary and dynamic organisation and reinforces the community’s recognition of netball as one of Australia’s premier sports.

Now is the time for us to look outside the square for opportunities to grow our sport so that we can compete successfully in the market place for the sponsorship dollars and the media coverage we require for both our national competition and our national teams. We have to be increasingly aware of the professional requirements demanded by our corporate supporters and the media to advance netball on the national and international stage. It is important to be ahead of the game so that we are able to fulfil our plan of being able to properly support our athletes and put more dollars into the development of all areas of our sport.

In moving forward at a national level, we must also apply the same skills and dedication in supporting our Member Organisations to help them sustain and increase their grassroots membership. Innovations such as our community development programs and web-based communication programs are positive measures of this commitment.

On the international arena we have been leaders for many years in facilitating netball development programs and initiatives, particularly in the Asian region, where we are a member of the Asian Netball Federation. 2005 was no different in that Australia continued to donate time and expertise to our sister nations, to help them develop their domestic programs in competing internationally.

Our key partner in government, the Australian Sports Commission, has been a powerful and supportive ally in assisting us to strengthen our organisational and governance capacities and I wish to acknowledge Mark Peters and Peter Bartels in particular for their assistance and encouragement.

I would also like to acknowledge the continued support of the Australian Institute of Sport and its Director Dr. Peter Fricker, for their contributions to netball through the Netball Australia AG 21 and Under Netball program.

Our National Team continues to be the public face of elite netball and will compete in the Melbourne 2006 Commonwealth Games to defend its gold medal status. Liz Ellis became our most capped Australian netballer during this year. This record is a testament to her steely, determined approach and pride in representing her country.

Netball Australia has annually supported the National Championship competitions for the Open and 17, 15, 17 and Under age groups where more than 350 athletes compete, seeking selection and talent identification. This year saw the final Open Championships contested in Canberra hosted by Netball ACT. To many of us it was sad to see this integral part of our history come to an end. However, as the Commonwealth Bank Trophy, our national league competition, is now firmly entrenched as a significant pathway to Australian representation, the Member Organisations deemed it time for the Open Championships, as we know them, to be replaced.

Volunteerism is a much appreciated role within our sport. However, our grass roots associations and Member Organisations are increasingly under pressure to maintain their volunteers. Attracting and retaining volunteers to our sport will be one of the greatest challenges facing the growth of netball in the coming years. I would like to take this opportunity to thank all those volunteers who each week make this the most popular and well organised female sport in the country for hundreds of thousands of participants.

I would also like to thank the NA Council and the Member Organisations for their continued commitment to the AN Board to achieve our national goals and strategies.

My sincere thanks to our CEO, Lindsay Cane and her dedicated staff team for their efforts on behalf of the organisation. To the individual members of my Board, thank you for your expertise, time and passion as we commit our sport to continued success through strategic, organisational and financial development. One thing remains a constant in our sport - that our organisations are part of a significant growth and development taking place in the wider sport. However, our grass roots associations and Member Organisations deemed it time for the Open Championships, as we know them, to be replaced.

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Marilyn Melhuish OAM
President
2005 - A very big year

The year 2005 has been both challenging and exciting for Netball Australia. It was a year in which we moved forward on some very pivotal organizational and business developments such as the national membership system, our high performance review and Commonwealth Bank Trophy review. It was a year in which our Australian netball program was hosted on the world stage in the World Youth Netball Championships. It was also an important year of preparations for the Open National team and all those people supporting the team, as we planned our representation at the Commonwealth Games in Melbourne 2006.

The following pages of this Annual Report report on the progress made by Netball Australia over the course of the past 12 months and how the organization and its people went about our role of managing and promoting the game on behalf of the Australian netball membership in 2006. These pages also talk about the work done on behalf of netballers across the country to deliver our national programs successfully to our members, while re-structuring the organization to position Netball Australia for future growth and even better service delivery.

Responding to Members

In 2005, we responded to feedback from our members that indicated that we needed to improve our effectiveness in addressing the needs of our membership. We accepted feedback enthusiastically and, not about developing and implementing: new standards of customer service from the national office staff; new levels of consultation and collaboration with our State and Territory Member Organizations; heightened activity in the area of advocacy and representation to governments and key decision-makers; a revised organizational structure that provided for more immediate and informed decision-making closer to the "coal-face"; introduced new operational and business systems that improved our efficiency in service delivery and improved the transparency of our processes to our members. We also conducted a critical review of how we allocate resources to various areas of the sport and our business, in an endeavor to make savings where possible and to generate new revenue streams and new opportunities for development.

Achievements

As a consequence of this work and the endeavours of many people, both staff and volunteers, the organization was successful on a number of fronts. Some of our achievements for the year included:

- Preparing the National Open Team for the Melbourne 2006 Commonwealth Games
- Attracting two experienced community netball people to join the staff team in two exciting new roles of Community Services Manager and IT and Member Services Manager
- Increased Australian Sports Commission funding for sport development and high performance
- Strengthening our communications with our elite player group and the Australian Netball Players Association
- Publication and distribution of the National Junior Netball Policy
- Launch of the dynamic new Netball Australia website
- Completion of the High Performance review and revision of the High Performance program
- Strengthening our relations with the national SIS/SAS network
- Recognition of the 1963 Australian Netball Team in the Australian Sports Hall of Fame
- Introduction of a new national Merchandise and Licensing Strategy
- A special visit to the remote Northern Territory Indigenous community of Maningrida to deliver netball clinics
- Expansion of Commonwealth Bank Trophy games to regional areas, to support members in non capital cities
- Revision and updating of Netball Australia’s Constitution and By Laws to ensure the organisation remains current and relevant to the Australian community
- Live broadcasts of the three international test series involving South Africa, England and New Zealand, with more than one million viewers tuning in to the Australia vs New Zealand test matches on ABC TV

Challenges

On the fronts where we fell short of our goals, we experienced some major organizational learnings. We adjusted business plans to accommodate these learnings and see them to strengthen our future performance. Some of the challenges we encountered and responded to throughout the year included:

- Losing our crown as World Youth Netball Champions to New Zealand
- Significant interruptions to the preparation of the national squad for Commonwealth Games due to unprecedented injuries, illness and pregnancies throughout the year
- An unexpected challenge by the Australian Workers Union on behalf of the Australian Netball Players Association, and subsequent industrial relations negotiations with the Australian Workers Union and Australian Netball Players Association
- The resignation of the National 21 and Under Coach following the 2005 World Youth Netball Championships, and subsequent adjustments to the program for 2006
- A highly competitive sport sponsorship market, which meant that we fell short on our expectations in terms of financial support from corporate sponsors

Recognition

We are appreciative of the recognition netball receives from the media, wider community and the Australian Sports Commission for being a sport of immense cultural significance as well as our obvious sporting significance to hundreds of thousands of participants, supporters and members. Netball remains strong in Australia as a premier grassroots sport. One ongoing challenge, which is being made easier by the growing corporate support we are receiving, is to secure netball as a premier entertainment sport at the top end, which is supported by the media and commercial enterprise. Young women in Australia deserve to be given and be able to entice position powerful role models. Australian netballers are shining examples of those positive role models, and deserve to be championed by our organization as well as the community, to inspire and support women in their development.

Partners

The Australian Sports Commission (ASC) is a key partner in Netball Australia, supporting our sport particularly well and enthusiastically at the elite level, as well as enhancing our community development programs. Netball Australia Directors, staff and volunteers appreciate the expert assistance and guidance that is provided by the ASC staff in the various technical areas, to assist us in our service delivery. I extend my thanks in particular to Peter, Beni Espeland, Rob Clemen, Phil Bourgoud, Peter Sharp, John Armstrong, Mike McGovern and Wanda Sipa for their continued support of netball and our programs.

I would also like to thank the Director of the ASC, Dr Peter Fricke for his enduring guidance and support to the Australian Institute of Sport netball program, and all the technical specialists at the ASC who provide research data, analysis and the latest sports science to help us in our quest to be the best netballing nation in the world.

Our other important elite program partner, the Commonwealth Games Association makes a significant contribution to the preparation of our elite national teams through the donation of financial resources to our two national teams. In particular, I would like to thank Perry Crosswhite and Sam Coffa for their ongoing support.

Netball Australia’s corporate partners program was again strengthened in 2005 with the public announcement of Bendon and Holden as major supporters of the 2006 Australian program.

Continued >>
McDonald’s and Medibank Private were welcomed into our Commonwealth Bank Trophy corporate partner program as team naming rights sponsors. They joined a very prestigious group of long-standing loyal Commonwealth Bank Trophy sponsor partners in Commonwealth Bank, ASCS, ABC and Avon, to whom we are indebted for their support. The ABC TV team continued their excellent support of netball throughout 2005, and in 2006 we will be bringing an exciting new style of broadcast to the netball community.

Netball Australia enjoys the support of many other corporate friends who supply services, product and support, all of whom are recognised individually in the sponsorship section of this report. Despite our battles on court with our Trans-Tasman rivals, we worked co-operatively off-court with Netball New Zealand throughout the year to confirm a 2006-2008 program of international test events. This program will provide netball members and supporters many chances to see our national “heroes” on court in Australia while also bringing benefits to the game in terms of goodwill, exposure and corporate support.

Netball Australia worked with other sports throughout the year to identify opportunities to collaborate on joint ventures where possible, and to take advantage of the collective wisdom and experience of those sports. In particular we enjoyed working on projects with Cricket Australia and AFL, while also having regular exchanges with Rugby, Swimming, Football, Hockey, Basketball and Cycling.

Stakeholders and Supporters

Netball Australia recognition of the success of our sport, both nationally and internationally, is attributable to the many people and organisations that support our work and work closely with us in developing and delivering netball programs and services. I would like to acknowledge the great work that all groups do in bringing a part of the most significant women’s sport in Australia. In particular I would like to acknowledge the contribution of the players, coaches, administrators and officials at every level of our sport, who turn out every week to make their own significant contribution to netball in Australia.

2006 and Beyond

Looking forward, Netball Australia will be focused on our key strategic directions and objectives for 2006-2008, which include:

- Strengthening our international competitiveness and influence
- Increasing the profile and influence of Netball in Australia
- Growing new and sustainable competitions and events
- Recruiting new and retaining current members
- Growing the corporate investment into the sport
- Expanding our viewer and spectator base
- Increasing development opportunities for talented young athletes
- Working together on nationally agreed projects and programs
- Making continuous improvements to our governance, leadership and operational capacities
- Being aware of the needs of the membership and addressing these needs proactively
- Building efficient and effective organisational systems and business processes

Finance and Business Operations

In 2005 Netball Australia continued the organisational development, program review and implementation of new initiatives that we began in 2004. This work required significant investment in the human resources of the organisation, both in the form of new senior management and program staff members and an increased level of investment in our elite athletes and their national programs. Additionally, Netball Australia took on the responsibility of funding the development and implementation of the new national database and membership system, which required a major capital investment in 2005.

The membership increase in capitation fees to Netball Australia, agreed to in 2005, will take effect in 2006.

2003 - 2005: Netball Australia has continued its focus on reducing travel and accommodation costs, with more than $1.5 million being saved in 2005. This was achieved through better arrangements for travel and accommodation, as well as increased use of hotel chains and travel management systems.

2005 - 2006: Despite the reduction in travel costs, Netball Australia experienced a significant increase in expenses due to the increased level of investment in our elite athletes and program review and implementation of new initiatives. This resulted in a decrease in event and merchandise income, and an increase in sponsorship and administration expenses.

The Netball Australia Commonwealth Bank Trophy grants were discontinued in 2005, and the sponsorship revenue program was launched in 2006. This resulted in a significant increase in sponsorship income, which offset the decrease in event and merchandise income.

In summary, the net financial result for Netball Australia in 2006 was a profit of $1.5 million, compared to a loss of $1.5 million in 2005. This was achieved through a combination of increased investment in our elite athletes and program review, and better control of expenses.

Conclusion

Netball Australia continues to work with our corporate partners to provide opportunities for athletes to compete at the highest level and to promote the sport of netball to a wider audience. We are committed to delivering world-class programs and services to our membership, and we thank all our supporters for their continued support.

Thank you

I would like to thank my President, Marilyn Melhuish, for her endless enthusiasm and encouragement and the members of the Netball Australia Board who have supported the Commonwealth Bank Trophy for its 19th year, and all the people at Netball Australia and our corporate partners who have made the Commonwealth Bank Trophy a success.

I would like to thank the members of all our Associations across the country for your commitment to your sport and its ongoing development. I commend Netball Australia to work for you in 2006 in a way that will allow you to see the many benefits that accrue to you from having a strong and unified national association at every level of our sport.

Lindsay Cane
Chief Executive Officer
Board of Directors

Marjory Kerslake, Director
Qualifications:
• Master of Health Personnel Education (MHPEd)
• Bachelor of Science (Hons)
Experience:
• Australian Institute of Company Directors
• Chair of the Board of Directors
Director appointed: 1 October 1992

Lyn Clark-Duff, Finance Director
Qualifications:
• Fellow of the Taxation Institute of Australia
• Diploma for Institute of Professional Secretaries and Fellows - Australian Institute of Office Professionals
Experience:
• Board Member of Australian Commonwealth Games Association
• Chief Executive Officer, The Asthma Foundation
• Executive Director, The Australian Physiotherapy Association
Director appointed: 1 January 2004

Sue Taylor, AM, Director
Qualifications:
• Master of Arts (Sports Management)
• Bachelor of Arts (Hons)
Experience:
• CEO of Australian Netball Players Association
• President of the Western Australian Soccer Task Force
Director appointed: 30 April 2005

Lyn Clark-Duff, Finance Director
Qualifications:
• Master of Business Administration
• Bachelor of Economics
• Physical Education Diploma
Experience:
• Committee of Management member of Victorian Netball Centre
Director appointed: 30 April 2005

Lindsay Cane, Chief Executive Officer & Company Secretary
Qualifications:
• Bachelor of Science (Pt)
• Certificate in Association Management
Experience:
• Chairman of the Board of Directors
• Member of the Western Australian Soccer Task Force, 2000
Director appointed: 15 May 1999

Marilyn Meulthuis, OAM, President & Chairperson
Qualifications:
• Master of Arts (Sports Management)
• Bachelor of Science (Bsc PT)
Experience:
• Chair of Directors
Director appointed: 1 October 2005

Janet Bothwell
Qualifications:
• Bachelor of Business Administration
• Diploma in Association Management
Experience:
• President of Netball Victoria
Director appointed: 15 May 1999

Netball Australia’s core business is split between four key departments as follows:

Operations
Game Development, High Performance, Events and Competition Management, Umpiring, Community Development, National Database and Administration System, Membership, Information Technology, Australian Netball Players Association, Member Issues.

Executive
Corporate Governance, Leadership, Strategic Direction, Board Performance, Audit and Risk, Government Relations, Stakeholder Relations, Advocacy, Resource Allocation

Marketing, Communications and Commercial

Finance and Administration

Corporate Structure

Organisation

The All Australian Netball Association Limited (AANA) is a not-for-profit company limited by guarantee that operates under the business name of Netball Australia. Netball Australia is the national member association, comprising its eight State and Territory members and all members associated with these associations.

Netball Australia administers the game of netball using a wide range of resources. In addition to the executive functions of the Chief Executive and the Board, Netball Australia’s core business is split between four key departments as follows:

Operations
Game Development, High Performance, Events and Competition Management, Umpiring, Community Development, National Database and Administration System, Membership, Information Technology, Australian Netball Players Association, Member Issues.

Executive
Corporate Governance, Leadership, Strategic Direction, Board Performance, Audit and Risk, Government Relations, Stakeholder Relations, Advocacy, Resource Allocation

Marketing, Communications and Commercial

Finance and Administration

Board of Directors

Directors on the Board serve a two-year term and are eligible to re-nominate for election at the end of that period. The Board comprises eight non-executive directors and one executive director (Chief Executive Officer). The full Board of Netball Australia meets a minimum of seven times per year. In 2005 the Board recorded 100% attendance.

The Board of Netball Australia continues its commitment to strong governance, sound decision-making and responsible and strategic national leadership.
Community Development and Membership

Objectives
- To increase community participation, membership recruitment and member retention
- To deliver high quality service and support to members

Strategy 05 – 08
At the very core of our business and our sport is the netball association and club membership. Netball is owned and supported and underpinned by an extraordinarily large and skilled family of volunteers and members who provide loyal and expert support and service to their clubs and associations.

Local and State and Territory Member Organisations and Associations look to the national body for leadership, strategic direction, support, education and resources and as such, Netball Australia develops appropriate resources and services to support member needs and advance their interests.

In 2005 Netball Australia committed to continue to critically appraise and improve core benefits, services and value to our members. One example of this is the National Database and Administration System that is set to revolutionise communication and information distribution between the membership.

Key Achievements
Netball Australia continued its commitment to regular communication and interaction with State and Territory Member Organisations. In 2005 regular meetings were held between the Member Organisation General Managers, the Coaches of the Commonwealth Bank Trophy Teams, the Coach Education and Player Development Group, the Umpire Development Committee, the Marketing Managers Group, the Commonwealth Bank Trophy Event Managers Group, the Member Organisation Presidents and the Council of Netball Australia.

Unfortunately in 2005 there was a 2.8% reduction in the number of nationally registered players and officials, with 327,846. Whilst the decrease was disappointing, membership numbers in the last 10 years have remained relatively stable. Netball maintained its ranking as the sport with the 4th largest number of participants in organised activities, with 500,000, in the Australian Sports Commissions Participation in Exercise Recreation and Sport Annual Report.

The quality and availability of the basic infrastructure which is required for safe and equitable participation, particularly in rural areas, continues to be a significant issue, as the current infrastructure will not support a significant increase in netball participation.

During the year Netball Australia certified 855 new coaches under Netball Australia’s Coach Accreditation Program. The heart of this program is Netball Australia’s involvement in the National Coaching Accreditation Scheme (NCAS) of the Australian Sports Commission. A comprehensive review of netball programs under the NCAS was conducted in 2005 resulting in the development of a new coach education framework. A full roll-out will occur in all States and Territories in 2007. To support the National Coaching Program Netball Australia provided a total of $72,000 in funding support to Member Organisations.

In 2005 Umpires continued to be integral to positive netball experiences for players, coaches and spectators at all levels of sport. A total of 730 new umpire badges were awarded by Netball Australia and Member Organisations during 2005, with over 85% being the C-Badge level.

During the year Netball Australia reinforced its commitment to the provision of safe, healthy and fun environments in which young people can participate in netball through the adoption of a Junior Netball Policy. The policy was developed in collaboration with the eight State and Territory Netball Member Organisations, together with experts representing coaches, teachers, parents and netball administrators. The Policy is underpinned by a series of resources to assist local associations, clubs and schools with a means of quickly referencing key issues and strategies to assist in their implementation of the policy.

Netball Australia conducted a review into indigenous netball programs in 2005. The recommendations from the review will be considered in the development of a National Indigenous Strategy in 2006. Netball Australia provided funding totalling $25,000 to support Western Australia’s, Queensland’s and the Northern Territory’s indigenous programs in 2005.

Although growing the participation base of netball is a key priority for Netball Australia, the development of the Netball program that commenced in 2004 was scaled back because the target market of Nextball fell outside core business of the organisation. A small pilot program is being conducted within 13 Action Indoor Sports Centres in Victoria which will enable Netball Australia to accurately test and evaluate the product within the market place before determining the future of the program.

Future Direction
2006 will see an increase in Netball Australia’s focus on the development of Community Netball. The priorities for 2006 include:
- Finalisation of the new Coach Education Framework and implementation throughout Australia
- Development of DVDs, CD-Roms and coaching resources that reflect the new Coach Education Framework
- Development of a Netball Action Plan for people with a disability
- Implementation of Junior Netball Policy throughout all Associations and Clubs
- Implementation of the National Member Protection Policy
- Development of a National Indigenous Action Plan
- Development of a Nationwide Facility and Venue Strategy for netball
- Supporting Member Organisations to focus on the key areas for growth in Community Netball – Coach Development, Facility Development, Coach Education and Junior Programs
Objective – To develop an effective high performance program that delivers success in international competitions including the Melbourne 2006 Commonwealth Games, World Championships 2007, World Youth Netball Championships 09

Key Achievements

2005 was an important stepping-stone towards the Melbourne 2006 Commonwealth Games. The international competition program was expanded with Australian Senior team matches against South Africa, England, New Zealand and Jamaica. This strong international program coupled with a national camps program provided our national team with a good springboard from which to launch their Commonwealth Games assault.

In 2005 the Australian 21/U Team program focused on the World Youth Netball Championships that was held in the United States in July. A tour to the USA and Jamaica was held in February to provide essential match practice for our future stars. Details of the team and their results are provided later in this report.

In 2005 Netball Australia provided a total of $80,000, funding to the State and Territory Institutes and Academies of Sport to provide the daily training environment to 16-19 year old athletes and a further allocation of $38,000 for State and Territory associations to assist with their 17U and 19U elite programs. A camp for 17 and Under and 19 and Under talented athletes was held in Canberra in July. This investment will be significantly increased in 2006.

2005 also saw the introduction of an emerging squad of athletes to support the National Open/21 & Under programs and increase the depth within the playing ranks.

Through the support of the Australian Sports Commission $380,000 was provided in Direct Athlete funding programs. The review resulted in the formulation of new player and coach pathways integrating the AIS and SIS/SAS network with underpinning talent development programs and national team structures.

The primary outcome of the review was the development of Netball Australia’s High Performance Plan that will create a new high performance culture and a sustainable system for the organisation.

The review resulted in the formulation of new player and coach pathways integrating the AIS and SIS/SAS network with underpinning talent development programs and national team structures.

In particular over the next few years Netball Australia will be taking a more proactive approach to talent development that will progressively improve the quality of junior athletes entering the national pathway as well as increasing the focus on elite coach development.

Future Direction

A number of key projects have been initiated as a result of the High Performance Review in 2005. During 2006 and 2007 Netball Australia will:

• Introduce National Junior Development Teams (19 and 17 & Under) that will participate in an annual exchange with our cross international neighbours.

• Introduce a National SIG/SSAS Camp to be conducted annually at the AIS to provide increased opportunities for our 16-19 year old athletes.

• Increase its focus on the development, particularly the mentoring of targeted future elite coaches.

• Engage a PhD student to undertake doctoral research, as well as the position of Performance Analyst responsible for the coding and analysis of national team matches and the integration of a national co-ordinated performance analysis program.

• Employment of a National Talent Development Coordinator to manage national talent development programs.

2005 was an extremely busy year for the National Umpiring program. Internationally Australia’s umpires continued to be recognised as some of the best in the World with the following being selected by IFNA to officiate in International Matches:

Nikki Boyd
Stacey Campion
Kyle Chesterham
Debra Farrelly
Jacqui Jashari
Sharon Kelly
Clare McCabe
Michelle Phipppard
Rachel Ayre and Anne Walters were awarded National Officiating Scholarships, under the Australian Sports Commissions funding programs.

During the year Netball Australia and global employment agency Adecco partnered in an exciting new initiative supporting Netball Australia players with workplace career development and employment opportunities. The Adecco Athlete Career Program supports Netball Australia players’ integration into the workplace both during and after their sporting career, while complementing their sporting objectives.

Key Achievements

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In 2005 Netball Australia provided a total of $80,000, funding to the State and Territory Institutes and Academies of Sport to provide the daily training environment to 16-19 year old athletes and a further allocation of $38,000 for State and Territory associations to assist with their 17U and 19U elite programs. A camp for 17 and Under and 19 and Under talented athletes was held in Canberra in July. This investment will be significantly increased in 2006.

2005 also saw the introduction of an emerging squad of athletes to support the National Open/21 & Under programs and increase the depth within the playing ranks.

Through the support of the Australian Sports Commission $380,000 was provided in Direct Athlete funding programs. The review resulted in the formulation of new player and coach pathways integrating the AIS and SIS/SAS network with underpinning talent development programs and national team structures.

The primary outcome of the review was the development of Netball Australia’s High Performance Plan that will create a new high performance culture and a sustainable system for the organisation.

The review resulted in the formulation of new player and coach pathways integrating the AIS and SIS/SAS network with underpinning talent development programs and national team structures.

In particular over the next few years Netball Australia will be taking a more proactive approach to talent development that will progressively improve the quality of junior athletes entering the national pathway as well as increasing the focus on elite coach development.

Future Direction

A number of key projects have been initiated as a result of the High Performance Review in 2005. During 2006 and 2007 Netball Australia will:

• Introduce National Junior Development Teams (19 and 17 & Under) that will participate in an annual exchange with our cross international neighbours.

• Introduce a National SIG/SSAS Camp to be conducted annually at the AIS to provide increased opportunities for our 16-19 year old athletes.

• Increase its focus on the development, particularly the mentoring of targeted future elite coaches.

• Engage a PhD student to undertake doctoral research, as well as the position of Performance Analyst responsible for the coding and analysis of national team matches and the integration of a national co-ordinated performance analysis program.

• Employment of a National Talent Development Coordinator to manage national talent development programs.

2005 was an extremely busy year for the National Umpiring program. Internationally Australia’s umpires continued to be recognised as some of the best in the World with the following being selected by IFNA to officiate in International Matches:

Nikki Boyd
Stacey Campion
Kyle Chesterham
Debra Farrelly
Jacqui Jashari
Sharon Kelly
Clare McCabe
Michelle Phipppard
Rachel Ayre and Anne Walters were awarded National Officiating Scholarships, under the Australian Sports Commissions funding programs.

During the year Netball Australia and global employment agency Adecco partnered in an exciting new initiative supporting Netball Australia players with workplace career development and employment opportunities. The Adecco Athlete Career Program supports Netball Australia players’ integration into the workplace both during and after their sporting career, while complementing their sporting objectives.
INTERNATIONAL TESTS

2005 was another busy year for the Australian Netball Team with series against England, South Africa, New Zealand and Jamaica. This extensive schedule is crucial in the lead up to the Melbourne 2006 Commonwealth Games.

The Australian Netball Team got the year off to a convincing clean sweep. The Test Series against Jamaica which they won in a convincing start with an emphatic win over England in Melbourne. The South Africans presented the second challenge of the year and Australia took a clean sweep over the visitors with victories in Perth, Adelaide and Melbourne.

Australia’s great rivals the Silver Ferns were the next to arrive on Australian soil and the New Zealanders proved too good for the Australians in June with a 7 point victory. Mo’onia Gerrard suffered a season-ending knee injury in this hard fought battle between the two best netball teams in the world.

The return match against the Silver Ferns in Auckland saw New Zealand defeat Australia 61 to 36. Liz Ellis suffered a knee injury early in this match and that injury would see her miss both the Jamaican Tour and selection in the Melbourne 2006 Commonwealth Games Squad.

Following its disappointing tour to New Zealand the Australian Netball Team set off to rebuild with a three Test Series against Jamaica which they won in a convincing clean sweep.

Australiav v South Africa
When: 5 March 2005
Venue: Challenge Stadium, Perth, WA
Result: Australia 77 def South Africa 40

Team: Liz Ellis (captain)
Sharelle McMahon (vice-captain)
Megan Anderson
Alison Broadbent
Bianca Chatfield
Natalie Chokljat
Catherine Cox
Demelza Fellows
Selina Gilsenan
Jessica Shynn
Elkise Southby-Halbish
Natalie von Bertouch

Australiav v England
When: 25 February 2005
Venue: State Netball Hockey Centre, Melbourne, VIC
Result: Australia 61 def England 21

Team: Liz Ellis (captain)
Sharelle McMahon (vice-captain)
Megan Anderson
Natalie Aveling
Catherine Cox
Natalie Chokljat
Bianca Chatfield
Demelza Fellows
Selina Gilsenan
Cynthia Neele
Jessica Shynn

Australiav v New Zealand
When: 29 June 2005
Venue: Sydney SuperDome, Sydney Olympic Park, NSW
Result: New Zealand 50 def Australia 43

Team: Liz Ellis (captain)
Sharelle McMahon (vice-captain)
Megan Anderson
Natalie Aveling
Gyat Artists
Alison Broadbent
Catherine Cox
Natalie Chokljat
Demelza Fellows
Selina Gilsenan
Kristen Heinrich
Jessica Shynn
Elkise Southby-Halbish
Rebecca Strachan
Natalie von Bertouch

Coach: Norma Plummer
Assistant Coach: Jane Searle
Manager: Carol Byers / Julie Fitzgerald
Team Doctor: Dr Lyn Thee
Physiotherapist: Wayne Rodgers
Massage Therapist: Michael Jones
Junior Teams and Nationals

21 and Under Tour

In preparation for the 2005 World Youth Netball Championships the Australian 21 and Under team travelled to both Fort Lauderdale and Jamaica by match practice and to familiarise themselves with the surroundings for the upcoming World Youth Netball Championships.

This tour provided some valuable experience for players, officials and management through their exposure to international travel, competition and conditions. The results on tour were mixed but the experience gained was fundamental to the World Youth Netball Championships preparation.

Key Match Results

1 March - Australia 21U def England 21U, 49-45
2 March - Australia 21U def New Zealand 21U, 41-39
3 March - Australia 21U def England 21U, 64-43
4 March - Australia 21U def USA Open, 108-10
10 March - Australia 21U def Jamaica 21U, 48-41
12 March – Australia 21U def Australia 21U, 49-46
13 March – Australia 21U def Australia 21U, 50-48

Team

Julie Prendergast (captain)
Susan Pratley (vice-captain)
Emily Beaton
Kate Beveridge
Briony Cargill
Blanca Franklin
Susan Fuhrmann
Kimberlee Green
Rachel Knight
Emma Kröter
Jackie Murphy
Kirby Mutton
Joanne Sulton
Brooke Thompson

Coach: Michelle Wilkins
Assistant Coach: Roselle Jenke
Team Manager: Louise Pilling
Team Doctor: Dr Lisaa Haygunin
Physiotherapist: Steve Hawkins
Team Manager: Nina Heymanson

The World Youth Netball Championships - Australian Player of the Series was awarded to Kirby Mutton.

National 21 and Under Coach Michelle Wilkins retired following the World Youth Netball Championships to pursue personal and family interests in Perth. The Board and Staff of Netball Australia thank Michelle for her dedication and passion throughout her tenure. Michelle’s contribution to the development of Australia’s netball talent was significant and we wish her well for her future endeavours.

Netball Australia’s High Performance Manager, Janet Bothwell, also played an important role in the organisation and support of the World Youth Netball Championships touring party

National Championships

2005 Underage Championships

The 2005 Underage National Championships were hosted by Netball Northern Territory in April and held at the Manara Stadium in Darwin. The nations best 17 and Under and 19 and Under netballers flew into Australia’s northmost capital all keen to take home the coveted title of National Champions.

New South Wales dominated in the 17 and Under Grand Final with a 32 to 23 victory against South Australia. In the 19 and Under competition Victoria successfully defended their 2004 National Championship title with a convincing 98 to 19 victory over Queensland to claim back-to-back wins.

2005 Open Championships

Netball ACT proudly hosted the 21 and Under Championships and the last Open Championship was held in 2005. This year’s event was held at the Australian Capital Territory Netball Centre in Canberra in October and was proudly supported by Naming Rights Sponsor, The Athlete’s Foot.

Western Australia fought off a determined South Australia to win the 21 and Under Championship 60 to 53 while in the Open competition it was New South Wales who successfully defended their 2004 crown by defeating Victoria 59 to 57 in overtime to end the last Open Championships.

Thank you

Congratulations to all the players, officials and support staff that yet again represented their States and Territories with great skill and integrity. A special note of thanks must also be given to the many volunteers and host Member Organisations who work tirelessly to bring these special events together.

2005 was the last Open Division Championship of this historic competition. This change in the program represented a nostalgic end to 60 years of Open competition. Netball Australia will be working closely with State and Territory Member Organisations to ensure a suitable competition pathway for those athletes who don’t have the opportunity to contest the Commonwealth Bank Trophy is made available.

Open’s Final Placings

1. New South Wales
2. Victoria
3. Western Australia
4. South Australia
5. Queensland
6. Australian Capital Territory
7. Tasmania
8. Northern Territory

19 & Under Final Placings

1. Victoria
2. Queensland
3. Western Australia
4. New South Wales
5. South Australia
6. Australian Capital Territory
7. Northern Territory
8. Tasmania

21 & Under Final Placings

1. Western Australia
2. South Australia
3. Victoria
4. New South Wales
5. Queensland
6. Australian Capital Territory

NETBALL AUSTRALIA I ANNUAL REPORT I 19
Objective – To increase the strength and profile of Netball Australia’s elite events

Strategy 06 – 08
The Commonwealth Bank Trophy will continue to be the flagship domestic competition for Netball Australia over the next few years. Netball Australia will be focusing on maximising the Commonwealth Bank Trophy competitions quality and sustainability while seeking to extend the entertainment value of the competition.

Netball Australia has promoted the economic viability and growth of the Commonwealth Bank Trophy by centrally exploiting additional revenue streams. Netball Australia’s newly developed merchandise and licensing strategy will deliver both financial and ‘visibility’ benefits back to the Commonwealth Bank Trophy Competition through an increased brand presence in the consumer retail marketplace. It is critical that licensed product reflects the core brand and its values and becomes the tangible manifestation of the Netball Australia brand.

Key Achievements
The ninth season of the Commonwealth Bank Trophy was conducted in 2005 with attendance figures increasing by 5.3% on 2004. The Grand Final attracted 6,258 fans, the second highest attendance at a Commonwealth Bank Trophy Grand Final since the competitions inception in 1997. Netball Australia assisted member organisations with the operational aspects of their teams participation in the league by providing a total of $420,000 direct funding.

During the year there was an emphasis placed on greater exposure of the Commonwealth Bank Trophy season and elite netball throughout regional Australia. Matches were played in regional centres again in 2005 with games played in Darwin (NT), Townsville (Qld), Geelong (Vic), Wollongong (NSW) and Eaton (WA).

A full review of the Commonwealth Bank Trophy was conducted in early 2005 with many of the recommendations implemented. Further modifications will be made to the competition in 2006.

For the first time the Final Series was run in close cooperation with the Host Member Organisations to ensure the best event possible was showcased for the Commonwealth Bank Trophy.

Operational management of all domestic Test Matches during 2005 was managed efficiently. The 2005 Holden Test Series against South Africa, England and New Zealand was a great success, though attendances for matches against South Africa and England were below expectations. The match against New Zealand in June attracted in excess of 12,000 spectators at the Sydney SuperDome.

Future Direction
• Bid for 2011 IFNA World Netball Championships
• Review it’s strategy for long term future of netball competition
• Continue conducting Commonwealth Bank Trophy games in regional areas
• Confirm a regular test match program with New Zealand for 2006-2008
• Develop a more tactical marketing strategy for events
• Attract additional corporate partners to provide increased promotional leverage opportunities
• Continue to benchmark events and competitions against World’s best
• Undertake comprehensive consumer research program to better understand the marketplace
2005 was another strong year for the world’s most prestigious domestic netball competition the Commonwealth Bank Trophy. The ninth year of the national competition has again delivered a healthy increase in crowd attendances with more than 130,000 spectators experiencing the best of Australia’s netball action.

Netball Australia continued to take the game to our members in 2005 with Commonwealth Bank Trophy games played in the regional centres of Geelong, Wollongong, Townsville and Eaton and also returned to Darwin following last year’s successful fixture there. These games proved hugely successful and provided a tangible boost in the sport’s exposure and awareness in regional Australia and an expanded schedule is again planned for 2006.

The Grand Final between the Melbourne Phoenix and the Sydney TAB Swifts was a replay of last year’s tightly fought contest but in 2005 it was the Sydney TAB Swifts who took inspiration from their parochial home crowd beating the Sydney TAB Swifts 61 to 44 at Vodafone Arena.

Netball Australia thanks the Commonwealth Bank of Australia for its continued support and investment in netball from grass roots to the elite level. The partnership between Netball Australia and the Commonwealth Bank of Australia has already constituted a powerful presence in the Australian business and social community and we look forward to building this partnership to further enhance and develop our sport.

Through the continuation of this mutually strong and beneficial relationship the Commonwealth Bank of Australia aligns itself with a positive and clean sport property that enhances it’s community profile and reputation and contributes significantly to the affirmation of women athletes as role models in the wider community.

Netball’s loyal broadcast partner, the ABC, continues to show its support and investment in the sport through it’s enhanced and innovative technical coverage of netball throughout Australia.

Thank you to all those who contributed to another successful year of the Commonwealth Bank Trophy and we look forward to working with you again in 2006 when we celebrate the 10th year of the world’s best national netball competition.

End of Season Placings

1. Melbourne Phoenix
2. Sydney TAB Swifts
3. Medibank Adelaide Thunderbirds
4. Melbourne Kestrels
5. McDonald’s Hunter Jagers
6. Perth Devils
7. AIS Canberra Darters
8. Queensland Firebirds

Awards

Commonwealth Bank Trophy Most Valued Player
Sharelle McMahon, Melbourne Phoenix

Commonwealth Bank Trophy Best New Talent
Clare McMeniman, AIS Canberra Darters

Domestic Coach of the Year sponsored by Sport Employment Australia
Julie Hoornweg, Melbourne Phoenix

Margaret Pettress Team of the Year
Goal Shooter
Catherine Cox, Sydney TAB Swifts

Goal Attack
Sharelle McMahon, Melbourne Phoenix

Wing Attack
Laura von Bertouch, Medibank Adelaide Thunderbirds

Center
Natalie von Bertouch, Medibank Adelaide Thunderbirds

Wing Defence
Natasha Chokljat, Melbourne Phoenix

Goal Defence
Johannah Curran, Melbourne Phoenix

Goal Keeper
Blanca Chatfield, Melbourne Phoenix

Commonwealth Bank Trophy Attendance Totals

<table>
<thead>
<tr>
<th>Year</th>
<th>Attendance</th>
</tr>
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<tbody>
<tr>
<td>1998</td>
<td>17,069</td>
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<tr>
<td>1999</td>
<td>18,025</td>
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<tr>
<td>2000</td>
<td>19,564</td>
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<td>2001</td>
<td>21,065</td>
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<td>2002</td>
<td>22,076</td>
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<tr>
<td>2003</td>
<td>23,294</td>
</tr>
<tr>
<td>2004</td>
<td>24,320</td>
</tr>
<tr>
<td>2005</td>
<td>25,436</td>
</tr>
</tbody>
</table>

Media Awards

Netball Australia and the Commonwealth Bank of Australia continue to recognise and reward outstanding contributions to netball coverage in the national media in 2005 and this year’s award winners are:

Commonwealth Bank Best Print/Electronic Story
Amy Lawson, The Sun-Herald, Sydney

Commonwealth Bank Best Photograph
Cameron Richardson, The Advertiser, Adelaide

Commonwealth Bank Best Broadcast Story
Matt Parslow, Fox Sports, Sydney

Commonwealth Bank Best Overall Media Coverage
Warren Partland, The Advertiser, Adelaide
Awards and Tributes

Sport Australia Hall of Fame
The 1963 Australian Netball Team were delighted and excited at both their nomination for and recognition by The Sport Australia Hall of Fame. This award acknowledges and rewards the 'trail blazing' contribution and legacy these athletes and officials have made to Australian netball, Australian sport and the Australian community.

Individual Milestones
Liz Ellis plays her 100th Test Match for Australia and then went to 105, in the process overtaking Vicki Wilson as Australia’s most capped netball player.

Catherine Cox played her 50th Test Match for Australia during 2005.

International Debuts
New South Wales duo Sarah Barrett and Selina Gilsenen both made their Australian debut in 2005. Selina became the 137th player to represent Australia when she debuted in Melbourne and Sarah the 138th when she took the court in Kingston, Jamaica.

Member of the Order of Australia (AM)
June Bothwell and Wendy Archer were both awarded Member of the Order of Australia (AM) honours in 2005.

Mrs Bothwell received her award for her service to netball administration, particularly through the restructuring and development of Netball Queensland.

Ms Archer received her award for service to netball administration in New South Wales, particularly in the Hunter region.

Service Award Holders

Mrs Yelette Auckett
Ms Jocelyn Bayly OAM
Mrs Gayn Bruce AM
Mrs Fay Bevan
Mrs Maureen Boyle OAM
Mrs Joyce Brown OAM
Dr Grace Bryant
Ms Michele Buck
Ms Chris Burton OAM
Mrs Margaret Caldwell BEM
Mrs Margaret Corbett
Mrs Joan Cowen MBE
Mrs Pat Dart
Mrs Audrey Fairchild
Miss Pat Gallowghey
Miss Delina Hyland AM
Mrs Nancy Kenny OAM
Mrs Marr Kemlake
Mrs Moira McGuinness MBE
Miss Dorothy McHugh OAM
Mrs Marilyn Melhusin OAM
Miss Margaret Morris
Mrs Val Minshon OAM
Mrs Bronwyn Roberts
Mrs Anne Sargeant OAM
Mrs Wilma Shakespeare AM
Mrs Pip Stanovich
Mrs Sue Taylor AM
Mrs Gladys Waugh OAM

Vale
Shirley Winton OAM

Shirley Winton’s devotion to netball spanned more than 40 years. She was a Life Member and former President of Netball Queensland, a former member of the All Australia Netball Board of Directors, a foundation member of a number of clubs and associations along with dedicating time as a coach, umpire and netball advocate. Over her many years with netball Shirley was awarded a string of honours including a Medal of the Order of Australia (OAM), an Australian Sports Medal, an Australia Day Award and recognition by the International Year of Volunteers.

2005 Netball Australia Awards
In 2005 the Netball Australia Annual Awards Ceremony was held in Melbourne at Atlantic Function Centre on South Wharf. Each year this event celebrates the Commonwealth Bank Trophy and International program achievements, acknowledges the outstanding contributions of individual players, officials and teams, and highlights the commitment of our media and corporate partners.

Again, this special evening welcomed guests from the wider community who were invited to celebrate the many achievements of netball in Australia.

Former Australian swimmer and Commonwealth Games Gold medallist Nicole Livingstone and her SEN Sports Radio colleague Matthew Hardy did a wonderful job as the evening’s co-hosts thoroughly entertaining the guests with their professional and informed commentary.

Thank you to our generous and dedicated corporate partners who made the evening and the awards all possible.

ASICS Australian Team Player of the Year
Catherine Cox, Sydney TAB Swifts

Player’s Player of the Year sponsored by The Athlete’s Foot
Natasha Chokljat, Melbourne Phoenix

Umpires of the Year sponsored by JLT Insurance
Sharon Kelly and Nikki Boyd

Australian Team Player Badges
Sarah Barrett
Selina Gilsenen

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Australian Team Player Badges
Sarah Barrett
Selina Gilsenen
Sponsors and Partners

**Sponsorship and Funding**

Netball Australia greatly appreciates the support we enjoyed in 2005 from our sponsors, corporate partners and suppliers. The relationship between Netball Australia and our commercial partners continues to provide the financial foundations that underpin the success of the game, from the grassroots to the elite levels of competition.

In return netball continues to deliver our sponsors, corporate partners and suppliers a tangible return on investment as they successfully leverage their association with the game, its athletes and brands.

**Commonwealth Bank**

The Commonwealth Bank has been the Naming Rights Sponsor of our national domestic competition since its inception in 1997 and 2005 was another exciting and successful year for the Commonwealth Bank Trophy.

Through the continuation of this strong and mutually beneficial relationship the Commonwealth Bank of Australia aligns itself with a positive and clean sports property that enhances it’s community profile and reputation and contributes significantly to the affirmation of women athletes as role models and leaders in the wider community.

The partnership between Netball Australia and the Commonwealth Bank of Australia has constituted a powerful presence in the Australian business and social community.

Once again the players, fans, spectators, officials and volunteers enjoyed the immense support and investment made by the Commonwealth Bank.

The Commonwealth Bank also continued to support grassroots community netball development throughout Commonwealth Bank clinics delivered in association with State and Territory Member Organisations throughout Australia.

**AVON**

Avon continued its long running support of netball in Australia through 2005. Avon’s exposure as a major partner has yielded increased brand awareness of their impressive product categories throughout Australia.

**HOLDEN**

Holden undertook its second season as the Naming Rights Sponsor of the Australian Open Team’s home Test Match Series.

Holden were proud to donate a new Holden Astra car as the prize for Australia’s best player throughout the Five Test Matches played in Australia against New Zealand, South Africa and England in 2005. Netball Australia, and Cath Cox in particular, were delighted to accept Holden’s generous gift to the Most Valuable Player of the Series.

**ABC Sport**

Netball’s long-standing relationship with ABC Television continued in 2005 with weekly national coverage and support of the Commonwealth Bank Trophy competition and a refreshed coverage of International Test matches.

**BLADES**

As the Official Ball Supplier to Netball Australia, X-Blades balls were used at all Netball Australia matches throughout Australia including International Test Series, the Commonwealth Bank Trophy, the Open National Championships and the Underage National Championships.

**TAB**

The TAB’s dedicated and pivotal support continued with the Sydney TAB Swifts in 2005. This long-standing Naming Rights Sponsorship continues to deliver tangible benefits to both parties both on and off the court.

**medibank**

In its first year of Naming Rights Sponsorship of the Adelaide Thunderbirds, Medibank Private have seen first hand what a strategic relationship with netball can deliver. Its support of netball in South Australia has been warmly received and greatly appreciated.

**Medibank**

Another first year Naming Rights Sponsor, McDonald’s proudly partnered with the Hunter Jaegers to deliver some impressive and innovative co-operative promotional campaigns through 2005. McDonald’s will continue their sponsorship of the McDonald’s Hunter Jaegers in 2006.

**Commonwealth Bank**

As the Official Sports Drink Supplier of both the Australian Netball Team and the Commonwealth Bank Trophy Teams Coca Cola again kept our players well hydrated with their Powerade product.

**QANTAS**

The Holiday Inn and Crowne Plaza Resorts chain of hotels is the preferred accommodation for Netball Australia, the Australian Netball Team and the Commonwealth Bank Trophy Teams.

**Skins**

Netball Australia welcomed back Skins as the official supplier of compression garments to both our Open Australian Open Netball Squad and the Australian 21 and Under Squad and support staff in 2005. Skins gradient compression garments are designed to enhance athlete recovery and performance.

**Bendon Sport**

Bendon Sport is a proud sponsor and supplier to Netball Australia of Official Sport Underwear. Bendon Sport continue to deliver the best in high impact support and endurance underwear for our Australian Netball Team.

Netball Australia welcomed another new sponsor in The Athlete’s Foot as the Naming Rights Sponsor of the 2005 Open Championships held in Canberra.

**Powerade**

The Australian Commonwealth Games Association (ACGA) provides valuable assistance to Australian netball through its financial support to our National Open Team in its preparations for the Commonwealth Games. The ACGA is a key partner in Australia’s bid to retain the Commonwealth Games Gold Medal in 2006 and also in developing our rising stars through its investment in our Australian 21 and Under Team.
The above statements should be read in conjunction with the accompanying notes.
NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2005

10 PROPERTY, PLANT AND EQUIPMENT (Continued)

Valuations of land and buildings
The valuation basis of land and buildings is fair value being the amounts for which the assets could be exchanged between willing parties in an arms length transaction, based on current prices in an active market for similar properties in the same location and condition.

11 INVESTMENTS

<table>
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<tr>
<th>2005</th>
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<tr>
<td>Share in T-Line's Netball Pty. Limited</td>
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12 PAYABLES

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<th>2005</th>
<th>2004</th>
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<tr>
<td>Current Trade creditors</td>
<td>509,078</td>
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13 OTHER

<table>
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<tr>
<th>2005</th>
<th>2004</th>
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</thead>
<tbody>
<tr>
<td>Current Receipts in Advance</td>
<td>15,851</td>
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14 PROVISIONS

<table>
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<th>2005</th>
<th>2004</th>
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</thead>
<tbody>
<tr>
<td>Current Employee benefits</td>
<td>148,571</td>
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19 EXPLANATION OF TRANSITION TO AUSTRALIAN EQUivalents TO IFRS 3

There has been no impact on the financial statements from the transition to AFRS.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF ALL AUSTRALIA NETBALL ASSOCIATION LIMITED

Scope
The financial report comprises the income statements, balance sheets, statements of changes in equity, cash flow statements, accompanying notes to the financial statements (notes 1 to 20), and the directors' declaration (set out on pages 10 to 22), for All Australia Netball Association Limited (the "company"), for the year ended 31 December 2005.

The directors of the company are responsible for the preparation and true and fair presentation of the financial report in accordance with the Corporations Act 2001. This includes responsibility for the maintenance of adequate accounting records and internal records and internal controls that are designed to prevent and detect fraud and error, and for the accounting policies and accounting estimates inherent in the financial report.

Audit approach
We have conducted an independent audit in order to express an opinion to the members of the company. Our audit was conducted in accordance with Australian Auditing Standards in order to provide reasonable assurance as to whether the financial report is free of material misstatement. The nature of an audit is influenced by factors such as the use of professional judgement, selective testing, the inherent limitations of internal control, and the availability of persuasive rather than conclusive evidence. Therefore, an audit cannot guarantee that all material misstatements have been detected.

We performed procedures to assess whether in all material respects the financial report presents fairly, in accordance with the Corporations Act 2001, Accounting Standards and other mandatory financial reporting requirements in Australia, a view which is consistent with our understanding of the company's financial position, and of its performance as represented by the results of its operations and cash flows.

We formed our audit opinion on the basis of these procedures, which included:

1. examining, on a test basis, information to provide evidence supporting the amounts and disclosures in the financial report, and
2. assessing the appropriateness of the accounting policies and disclosures used and the reasonableness of significant accounting estimates made by the directors.

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our audit was not designed to provide assurance on internal controls.

Independency
In conducting our audit, we followed applicable independence requirements of Australian professional ethical pronouncements and the Corporations Act 2001.

Audit Opinion
In our opinion, the financial report of All Australia Netball Association Limited is in accordance with:

a. the Corporations Act 2001, including:
(1) giving a true and fair view of the company's financial position as at 31 December 2005 and of its performance for the year ended on that date; and
(2) complying with Accounting Standards and the Corporations Regulations 2001; and
b. other mandatory professional reporting requirements in Australia.

Stuart H Cameron - Partner
Nexia Court & Co Sydney
Chartered Accountants
24 February 2006
Member and Financial Analysis

Member Analysis by State
Membership Analysis by State shows the breakdown of registered members by State and Territory in 2005:

- Vic: 33.1%
- NSW: 32.8%
- QLD: 11.5%
- WA: 10.3%
- SA: 7.2%
- ACT: 2.7%
- TAS: 1.8%
- NT: 0.6%

Member Analysis by Category
Member Analysis by Category indicates that Juniors continue to represent the majority of the National membership and these members must be retained to ensure the sustainable future of our sport.

The percentages represented in this Member Analysis by Category chart reflect a similar breakdown to those of 2004.

Revenue Analysis
Revenue Analysis shows the breakdown of Netball Australia’s revenue streams for 2005:

- Sponsorships: 39%
- Grants – All Sources: 25%
- Registration Fees: 22%
- Event Income: 9%
- Publications – net profit: 3%
- Interest: 1%
- Sundry Income: 0%
- Merchandise Income: 1%

Expense Analysis
Expense Analysis shows the breakdown of Netball Australia’s expenses for 2005:

- Event Expenses: 37%
- Salaries & Oncosts: 23%
- National Teams (Open & 21s): 15%
- Player/Coach & Game Development: 10%
- Board/Council & General Operations: 8%
- Marketing & Promotions: 4%
- Umpire Development: 2%
- International Development: 1%
<table>
<thead>
<tr>
<th>Round</th>
<th>Date</th>
<th>Time</th>
<th>Team A</th>
<th>Score</th>
<th>Team B</th>
<th>Score</th>
<th>Location</th>
<th>Notes</th>
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<tr>
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<td>8.10pm</td>
<td>Melbourne Kestrels</td>
<td></td>
<td>Sydney TAB Swifts</td>
<td></td>
<td>State Netball Hockey Centre</td>
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<tr>
<td></td>
<td>5 May</td>
<td>8.00pm</td>
<td>Queensland Firebirds</td>
<td></td>
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* Draw is subject to change*