



netball  
AUSTRALIA



annualreport 05





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# Achievements & Highlights

- The Australian Sports Commission confirms its ongoing support for the Netball program by increasing financial support to the game
- The 1963 Australian Netball Team acknowledged by the Sport Australia Hall of Fame
- Netball Australia rebrands with a new corporate logo and identity
- The new High Performance Program is developed and adopted
- The new national database and membership system is confirmed for rollout
- A national merchandise and licensing strategy is developed and adopted
- Netball Australia attracts new corporate partners in Medibank Private and McDonald's as sponsor of the Adelaide Thunderbirds and Hunter Jaegers
- Commonwealth Bank Trophy expands to regional centres of Townsville, Darwin, Geelong, Wollongong and Eaton
- Liz Ellis becomes Australia's most capped International player at 105 Test Matches
- Netball Australia is inspired to visit the remote Northern Territory Community of Maningrida following its team's entry in to the Northern Territory regional school girls championships
- Record number of spectators attend the Commonwealth Bank Trophy competition
- Established working relationship with Australian Netball Players Association
- Melbourne Phoenix win their 5th Commonwealth Bank Trophy Competition
- Preparations for Commonwealth Games roll out in earnest with strong support from the Australian Government and the Australian Commonwealth Games Association
- Netball Australia's widely acclaimed Junior Netball Policy published and distributed
- Australian Netball Team claim Test Series victory over England, South Africa and Jamaica
- The Australian 21 & Under Team finish third at the 2005 World Youth Championships held in Florida
- Wendy Archer, Netball New South Wales and June Bothwell, Netball Queensland awarded Member of the Order of Australia Medals

# Goals, Objectives and Core Values

## Key Goal

Netball Australia's goal is to ensure that all Australians have the opportunity to participate in the sport of netball in a way that brings them good health, recognition, achievement, involvement, satisfaction, or other such outcomes that they seek.

## Key Result Areas

- To develop an effective high performance program that delivers success in International competitions including Commonwealth Games 06, World Championships 07, World Youth Championships 09.
- To increase community participation, membership recruitment and member retention
- To increase the strength and profile of Netball Australia's elite events
- To deliver high quality service and support to members
- To deliver efficient and effective national operations

## Long Term Objectives

- Ensure the continued success of our Australian representative teams
- Work with State and Territory members to increase the membership levels of registered players, coaches and officials
- Build allegiance to the sport through strong brand promotion and marketing in a coordinated national effort
- Expand the operational capacity and efficiency of the organisation through sound business and financial management
- Ensure that the inheritance and fundamental strength of the sport is protected and nurtured to ensure an ongoing legacy for all netball members

## Key Performance Indicators

- Performance in benchmark events
- Compliance with set standards
- Satisfaction measures
- Achievements of set targets in membership recruitment, TV ratings and ticket sales
- Brand recognition
- Quality of relationships with members, partners, Government
- Budget measures
- Achievement of strategic initiatives including constitutional review, communications campaign, IT and HR systems and insurance scheme

## Core Values

### Service

- Being caring and responsive to members, customers and colleagues
- Achieving superior results both individually and as a team

### Integrity

- Doing what we say we will do
- Being honest and ethical in all dealings with others
- Complying with the law

### Respect

- Treating all people with dignity and respect
- Embracing diversity
- Being sharing, open, inclusive and cooperative
- Trusting our colleagues and peers

### Win-win partnerships

- Creating value for all parties

## Economy and efficiency

- Keeping up to date with advances in sports management and administration
- Seeking ways to improve performance and achieve high standards
- Using the organisation's resources only for the benefit of the organisation

## Leadership and teamwork

- Striving to be members of a champion team
- Collaborating with other staff and members as needed
- Being self-motivated and supportive of others

## Commitment and accountability

- Fulfilling duties as specified to the best of our abilities
- Being accountable for our actions
- Making informed choices about our behaviours



## President's Report

2005 has been another year of commitment and growth for Netball Australia. The continued and strengthened support of our Member Organisations through their Boards, staff and volunteers has meant a number of joint initiatives have been undertaken and completed.

During the year we have seen the completion of the High Performance Review and development of a new High Performance Pathway, so necessary for the future development and sustained standards of our game.

The development and rollout of the Junior Netball Policy, which has been a collaborative venture with our MOs, has been completed and we are extremely proud of this excellent product. With the valued assistance of Netball Victoria the National Member Protection policy is also nearing completion with only minor changes to be addressed.

As part of its ongoing governance review, the Netball Australia Board recognised that the Memorandum and Articles of Association were in need of updating, and a process was undertaken with our Member Organisations to address this issue. The final document will be presented to the Council for acceptance at the Annual General Meeting on 29th April 2006.

All major policies of the organisation have been revisited and are being revised where necessary, to ensure the organisation is contemporary and current in its approach to managing netball into the future. The By Laws of the Association are under revision and will continue to be systematically reviewed and developed.

As the sport grows and develops corporate governance remains a specific focus of the Board. The Board has introduced a Board performance and Board education and Governance programs to ensure our ability to focus strategically. I am delighted to report that the Netball Australia Board also achieved much in the area of strengthening our corporate governance, including the development of a set of Netball Australia Governance Principles, the introduction of a Board Nomination and Remuneration Committee and the Netball Australia Board Code of Conduct, the development of an Executive Delegation policy for the Board and CEO and the completion of a Board skills audit and gap analysis.

In 2005 we sought to increase and improve our communications with our Member Organisations. In addition to the many meetings held across all levels of National and State/Territory program areas, we have introduced meetings with our State and Territory Presidents as a forum for networking amongst the State and Territory leaders of our organisation.

Netball's expanding brief saw the Directors move on the proposal to adopt a new corporate logo and style replacing the long standing previous logo. The launch of the new Netball Australia corporate identity represents more than just a change of logo for the organisation. The new identity assists in repositioning us as a progressive, contemporary and dynamic organisation and reinforces the community's recognition of netball as one of Australia's premier sports.

Now is the time for us to look outside the square for opportunities to grow our sport so that we can compete successfully in the market place for the sponsorship dollars and the media coverage we require for both our national competition and our national teams. We have to be increasingly aware of the professional requirements demanded by our corporate supporters and the media to advance netball on the national and international stage. It is important to be ahead of the game so that we are able to fulfil our plan of being able to properly support our athletes and put more dollars into the development of all areas of our sport.

In moving forward at a national level, we must also apply the same skills and dedication in supporting our Member Organisations to help them sustain and increase their grassroots membership. Innovations such as our community development programs and web-based communication programs are positive measures of this commitment.

On the international arena we have been leaders for many years in facilitating netball development programs and initiatives, particularly in the Asian region, where we are a member of the Asian Netball Federation. 2005 was no different in that Australia continued to donate time and expertise to our sister nations, to help them develop their domestic programs in competing internationally.

Our key partner in government, the Australian Sports Commission, has been a powerful and supportive ally in assisting us to strengthen our organisational and governance capacities and I wish to acknowledge Mark Peters and Peter Bartels in particular for their assistance and encouragement.

I would also like to acknowledge the continued support of the Australian Institute of Sport and its Director Dr. Peter Fricker, for their contributions to netball through the Netball Australia/ AIS 21 and Under Netball program.

Our National Team continues to be the public face of elite netball and will compete in the Melbourne 2006 Commonwealth Games to defend its gold medal

status. Liz Ellis became our most capped Australian netballer during this year. This record is a testament to her steely, determined approach and pride in representing her country.

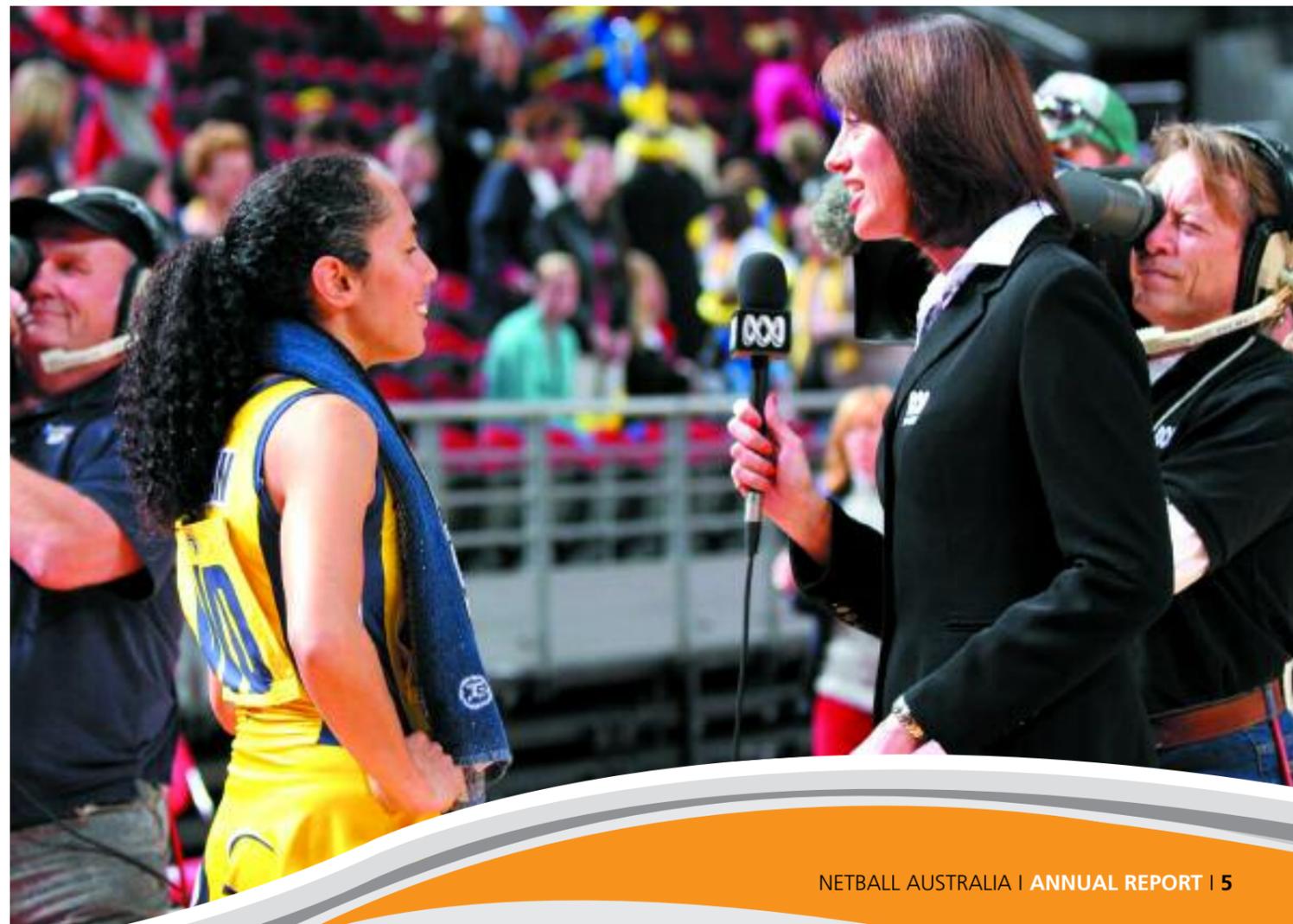
Netball Australia has annually supported the National Championship competitions for the Open and 21, 19, 17 and Under age groups where more than 350 athletes compete, seeking selection and talent identification. This year saw the final Open Championships contested in Canberra hosted by Netball ACT. To many of us it was sad to see this integral part of our history come to an end. However, as the Commonwealth Bank Trophy, our national league competition, is now firmly entrenched as a significant pathway to Australian representation, the Member Organisations deemed it time for the Open Championships, as we know them, to be replaced.

Volunteerism is a much appreciated role within our sport. However, our grass roots associations and Member Organisations are increasingly under pressure to maintain their volunteers. Attracting and retaining volunteers to our sport will be one of the greatest challenges facing the growth of netball in the coming years. I would like to take this opportunity to thank all those volunteers who each week make this the most popular and well organised female sport in the country for hundreds of thousands of participants.

I would also like to thank the NA Council and the Member Organisations for their continued commitment to the NA Board to achieve our national goals and strategies.

My sincere thanks to our CEO, Lindsay Cane and her dedicated staff team for their efforts on behalf of the organisation. To the individual members of my Board, thank you for your expertise, time and passion as we commit our sport to continued success through strategic, organisational and financial development. One thing remains a constant in our sport - that our members and volunteers will continue to enjoy the opportunity to engage in our unique and wonderful sport.

**Marilyn Melhuish OAM**  
President



## CEO's Report

### 2005- A very big year

The year 2005 has been both challenging and exciting for Netball Australia. It was a year in which we moved forward on some very pivotal organisational and business developments such as the national membership system, our high performance review and Commonwealth Bank Trophy review. It was a year in which our Australian netball program was tested on the world stage in the World Youth Netball Championships in Fort Lauderdale, Florida. It was also an important year of preparations for the Open National team and all those people supporting the team, as we planned our representation at the Commonwealth Games in Melbourne 2006.

The following pages of this Annual Report report on the progress made by Netball Australia over the course of the past 12 months and how the organisation and its people went about our role of managing and promoting the game on behalf of the Australian netball membership in 2005. These pages also talk about the work done on behalf of netballers across the country to deliver our national programs successfully to our members, while re-structuring the organisation to position Netball Australia for future growth and even better service delivery.

### Responding to Members

In 2005 we responded to feedback from our members that indicated that we needed to improve our effectiveness in addressing the needs of our membership. We accepted this feedback enthusiastically, and set about developing and implementing: new standards of customer service from the national office staff; new levels of consultation and collaboration with our State and Territory Member Organisations; heightened activity in the area of advocacy and representation to governments and key decision-makers; a revised organisational structure that provided for more immediate and informed decision-making closer to the "coal-face"; introduced new operational and business systems that improved our efficiency in service delivery and improved the transparency of our processes to our members. We also conducted a critical review of how we allocate resources to various areas of the sport and our business, in an endeavour to make savings where possible and to generate new revenue streams and new opportunities for development.

### Achievements

As a consequence of this work and the endeavours of many people, both staff and volunteer, the organisation was successful on a number of fronts. Some of our achievements for the year included:

- Building a coordinated, national membership database resource for clubs and associations nationwide

- Preparing the National Open team for the Melbourne 2006 Commonwealth Games
- Attracting two experienced community netball people to join the staff team in two exciting new roles of Community Services Manager and IT and Member Services Manager
- Increased Australian Sports Commission funding for sport development and high performance
- Strengthening our communications with our elite player group and the Australian Netball Players Association
- Publication and distribution of the National Junior Netball Policy
- Launch of the dynamic new Netball Australia website
- Completion of the High Performance review and revision of the High Performance program
- Strengthening our relations with the national SIS/SAS network
- Recognition of the 1963 Australian Netball Team in the Australian Sports Hall of Fame
- Introduction of a new national Merchandise and Licensing Strategy
- A special visit to the remote Northern Territory indigenous community of Maningrida to deliver netball clinics
- Expansion of Commonwealth Bank Trophy games to regional areas, to support members in non capital cities
- Revision and updating of Netball Australia's Constitution and By Laws to ensure the organisation remains current and relevant to the Australian community
- Live broadcasts of the three international test series involving South Africa, England and New Zealand, with more than one million viewers tuning in to the Australia vs New Zealand test matches on ABC TV

### Challenges

On the fronts where we fell short of our goals we experienced some major organisational learnings. We adjusted business plans to accommodate these learnings and use them to strengthen our future performance. Some of the challenges we encountered and responded to throughout the year included:

- Losing our crown as World Youth Netball Champions to New Zealand
- Significant interruptions to the preparation of the national squad for Commonwealth Games due to unprecedented injuries, illness and pregnancies throughout the year
- An unexpected challenge by the Australian Workers Union on behalf of the Australian Netball Players Association, and subsequent industrial relations negotiations with the Australian Workers Union and Australian Netball Players Association

- The resignation of the National 21 and Under Coach following the 2005 World Youth Netball Championships and subsequent adjustments to the program for 2006
- A highly competitive sport sponsorship market, which meant that we fell short on our expectations in terms of financial support from corporate supporters

### Recognition

We are appreciative of the recognition netball receives from the Media, wider community and the Australian Sports Commission for being a sport of immense cultural significance as well as our obvious sporting significance to hundreds of thousands of participants, supporters and admirers. Netball remains strong in Australia as a premier grassroots sport. One ongoing challenge, which is being made slowly easier by the growing corporate support we are receiving, is to secure netball as a premier entertainment sport at the top end, which is supported by the media and commercial enterprise. Young women in Australia deserve to be given and be able to emulate positive, powerful role models. Australian netballers are shining examples of those positive role models, and deserve to be championed by our organisation as well as the community, to inspire and support women in their development.

### Partners

The Australian Sports Commission (ASC) is a key partner in Netball Australia, supporting our sport particularly well and enthusiastically at the elite level, as well as enhancing our community development programs. Netball Australia Directors, staff and volunteers appreciate the expert assistance and guidance that is provided by the ASC staff in the various technical areas, to assist us in our service delivery. I extend my thanks in particular to Mark Peters, Brent Espeland, Rob Clements, Phil Borgeaud, Peter Sharpe, John Armstrong, Mike McGovern and Wanda Sipa for their continued support of netball and our programs.

I would also like to thank the Director of the ASC, Dr Peter Fricker for his enduring guidance and support to the Australian Institute of Sport netball program, and all the technical specialists at the AIS who provide research data, analysis and the latest sports science to help us in our quest to be the best netballing nation in the world.

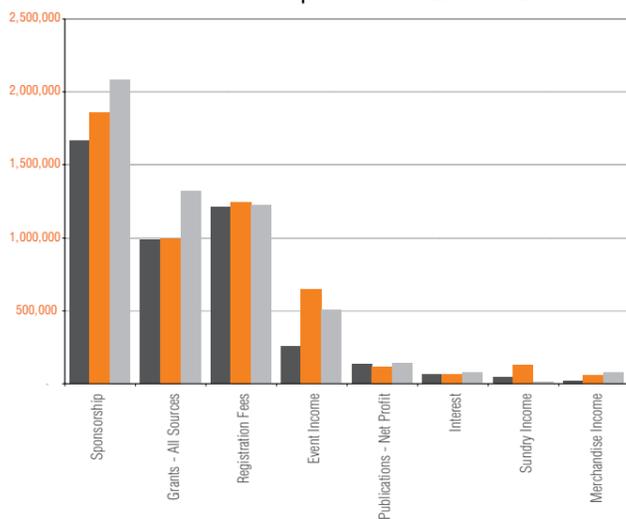
Our other important elite program partner, the Australian Commonwealth Games Association makes a significant contribution to the preparation of our elite national teams through the donation of financial resources to our two national teams. In particular, I would like to thank Perry Crosswhite and Sam Coffa for their ongoing support.

Netball Australia's corporate partners program was again strengthened in 2005 with the public announcement of Bendon and Holden as major supporters of the 2005 Australian program.

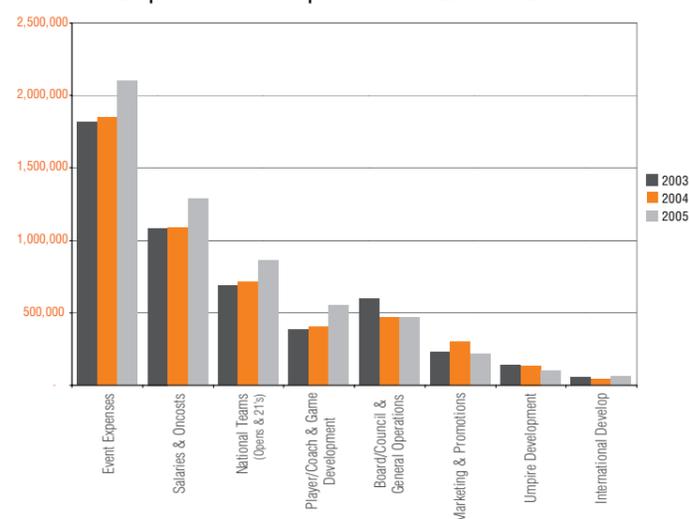
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Revenue Comparison 2003-2005



Expense Comparison 2003-2005



McDonald's and Medibank Private were welcomed into our Commonwealth Bank Trophy corporate partner program as team naming rights sponsors. They joined a very prestigious group of long-standing loyal Commonwealth Bank Trophy sponsor partners in Commonwealth Bank, ASICS, ABC and Avon, to whom we are indebted for their support. The ABC TV team continued their excellent support of netball throughout 2005, and in 2006 we will be bringing an exciting new style of broadcast to the netball community.

Netball Australia enjoys the support of many other corporate friends who supply services, product and support, all of whom are recognised individually in the sponsorship section of this report.

Despite our battles on court with our Trans-Tasman rivals, we worked co-operatively off-court with Netball New Zealand throughout the year to confirm a 2006-2008 program of international test events. This program will provide netball members and supporters many chances to see our national "heroes" on court in Australia while also bringing benefits to the game in terms of goodwill, exposure and corporate support.

Netball Australia worked with other sports throughout the year to identify opportunities to collaborate on joint ventures where possible, and to take advantage of the collective wisdom and experience of those sports. In particular we enjoyed working on projects with Cricket Australia and AFL, while also having regular exchanges with Rugby, Swimming, Football, Hockey, Basketball and Cycling.

## Stakeholders and Supporters

Netball Australia recognise that the success of our sport, both nationally and internationally, is attributable to the many people and organisations that support our work and work closely with us in developing and delivering netball programs and services. I would like to acknowledge the great work that all groups do in being a part of the most significant women's sport in Australia.

In particular I would like to acknowledge the contribution of the players, coaches, administrators and officials at every level of our sport, who turn out every week to make their own significant contribution to netball in Australia.

## 2006 and Beyond

Looking forward, Netball Australia will be focused on our key strategic directions and objectives for 2006-2008, which include:

- Strengthening our international competitiveness and influence
- Increasing the profile and influence of Netball in Australia
- Creating new and sustainable competitions and events
- Recruiting new and retaining current members
- Growing the corporate investment into the sport
- Expanding our viewer and spectator base
- Increasing development opportunities for talented young athletes
- Working together on nationally agreed projects and programs
- Making continuous improvements to our governance, leadership and operational capacities
- Being aware of the needs of the membership and addressing these needs proactively
- Building efficient and effective organisational systems and business processes

## Finance and Business Operations

In 2005 Netball Australia continued the organisational development, program review and implementation of new initiatives that we began in 2004. This work required significant investment in the human resources of the organisation, both in the form of new senior management and program staff members and an increased level of investment in our elite athletes and their national programs. Additionally, Netball Australia took on the responsibility of funding the development and implementation of the new national database and membership system, which required a major capital investment in 2005.

The membership increase in capitation fees to Netball Australia, agreed to in 2005, will take effect in 2006.

Vigilant and effective cost control measures were put in place throughout the year, together with an ambitious

sponsorship revenue program. Total revenue in 2005 increased by 6% over 2004, which was pleasing, and was reflected in higher levels of sponsorship support (12%), increased federal government funding through the Australian Sports Commission and additional merchandise and publications sales. Unfortunately, revenue from event income decreased, mainly reflected by poor attendances at the South African test match series, and membership registration income which was slightly reduced on the previous year.

Expenses for Board/Council and administration were maintained at the same level as the previous year. Staff resourcing rose by a planned 18% as we implemented an organisational structure that accommodated a senior management team, which we had not had previously, a new IT and Database Manager to manage the membership system and a new Community Netball Manager to replace the position previously held by Megan Simpson. These two new positions reflect the increased focus and investment by Netball Australia into community netball, in support of and in response to the members' needs at local, regional and State and Territory level.

Regrettably, the total level of sponsorship we had planned to achieve fell short of our ambitious target, resulting in a full year deficit of \$194K. The Australian team along with the Netta program each failed to attract a major sponsor in 2005, which was disappointing.

Throughout the year, Netball Australia responded to calls from members to change some of our business practices to support the Member Organisations better. In response to these calls, Netball Australia agreed to hand over to Member Organisation's the right to manage and retain the income and rights to Commonwealth Bank Trophy team naming rights sponsorships and a shared revenue arrangement with the host member organisation for the Commonwealth Bank Trophy final series beginning in 2006. The Commonwealth Bank Trophy team grants were discontinued to those teams who had secured naming rights sponsors in 2005.

More than \$1.5million was expended on flights, meals and accommodation for Commonwealth Bank Trophy athletes, national team members on tour and at camps and for Member Organisation, Board and Council meetings, business meetings, advocacy, Member Organisation visits and stakeholder meetings. Netball Australia continues to investigate better arrangements on travel and accommodation to reduce costs in these

areas. A very significant expenditure was made in 2005 into the 21 and Under national team in the year of the World Youth Netball Championships. Funding for other high performance initiatives increased by 38% over 2004.

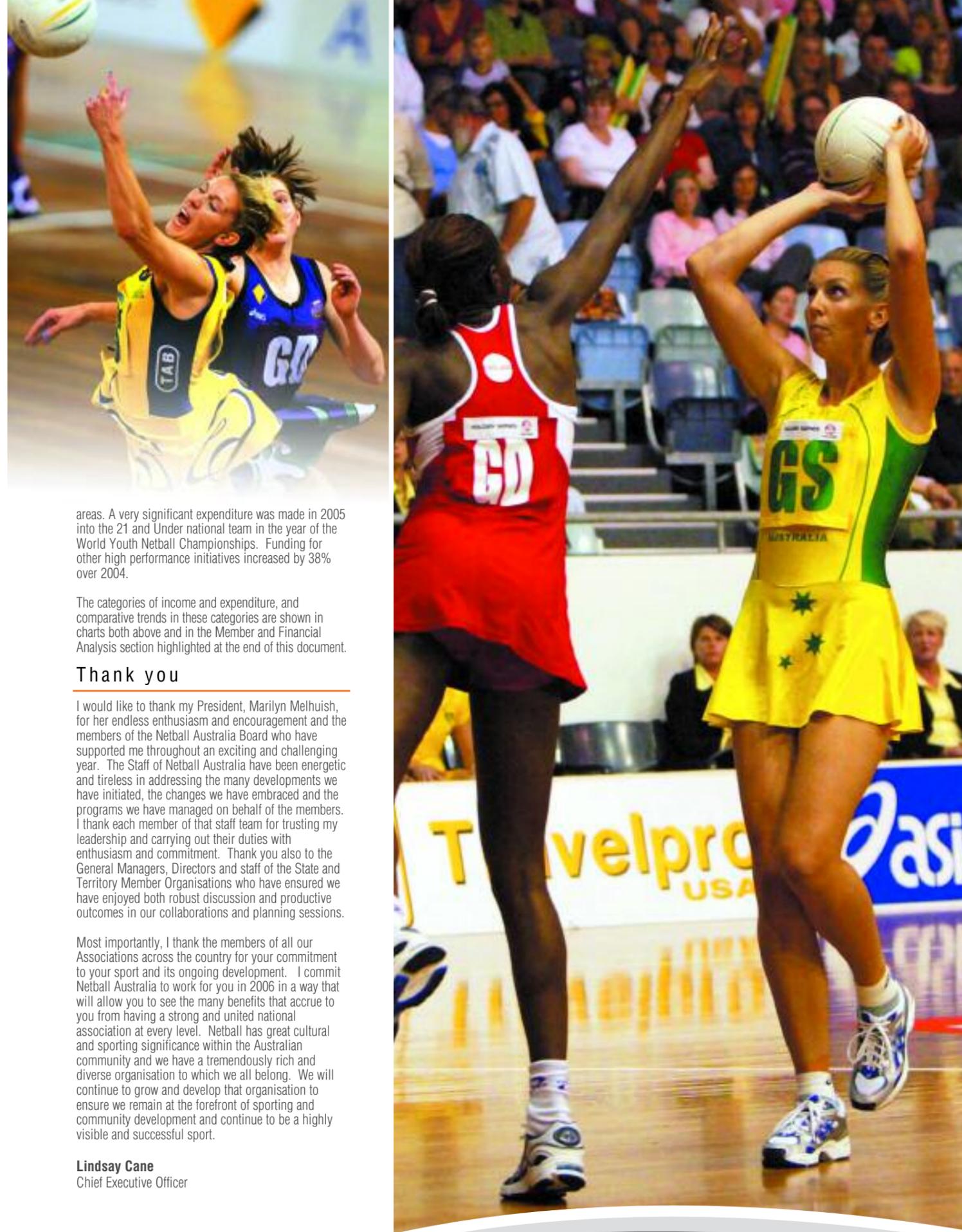
The categories of income and expenditure, and comparative trends in these categories are shown in charts both above and in the Member and Financial Analysis section highlighted at the end of this document.

## Thank you

I would like to thank my President, Marilyn Melhuish, for her endless enthusiasm and encouragement and the members of the Netball Australia Board who have supported me throughout an exciting and challenging year. The Staff of Netball Australia have been energetic and tireless in addressing the many developments we have initiated, the changes we have embraced and the programs we have managed on behalf of the members. I thank each member of that staff team for trusting my leadership and carrying out their duties with enthusiasm and commitment. Thank you also to the General Managers, Directors and staff of the State and Territory Member Organisations who have ensured we have enjoyed both robust discussion and productive outcomes in our collaborations and planning sessions.

Most importantly, I thank the members of all our Associations across the country for your commitment to your sport and its ongoing development. I commit Netball Australia to work for you in 2006 in a way that will allow you to see the many benefits that accrue to you from having a strong and united national association at every level. Netball has great cultural and sporting significance within the Australian community and we have a tremendously rich and diverse organisation to which we all belong. We will continue to grow and develop that organisation to ensure we remain at the forefront of sporting and community development and continue to be a highly visible and successful sport.

**Lindsay Cane**  
Chief Executive Officer



# Board of Directors



Ann West Sue Taylor AM Lyn Clark-Duff Finance Director Katrina O'Sullivan David Bell Lindsay Cane Chief Executive Officer Marilyn Melhuish OAM President Lydia Dowse Marj Kerslake

## Marilyn Melhuish, OAM, President & Chairperson

### Qualifications:

- Sports Administration

### Experience:

- Director of AANA and NNL
- President NSWNA
- AANA Council Delegate
- Manager Australian Team 12 years
- AA Service Award.

Director appointed: 15 May 1999

## Lindsay Cane, Chief Executive Officer & Company Secretary

### Qualifications:

- Master of Health Personnel Education (MHPed)
- Bachelor of Science (Bsc PT)
- Australian Institute of Company Directors
- Certificate in Association Management

### Experience:

- Board Member of Australian Commonwealth Games Association
- Chief Executive Officer, The Asthma Foundation
- Executive Director, The Australian Physiotherapy Association

Director appointed: 1 January 2004

## Lyn Clark - Duff, Finance Director

### Qualifications:

- Fellow of the Institute of Chartered Accountants in Australia
- Fellow of the Taxation Institute of Australia
- Registered Auditor and Tax Agent
- Justice of the Peace
- Certified Financial Planner.

### Experience:

- Chartered Accountant and Financial Planner in practice,
- Finance Director of AANA and NNL
- AANA Management Committee
- Netball administrator and manager at club and district levels for many years.

Director appointed: 9 October 1992

## Marjory Kerslake, Director

### Qualifications:

- Physical Education Diploma
- Certificate of Education
- Tasmanian Teachers Certificate; MPO

### Experience:

- Director of AANA and NNL

## President of Tasmanian Netball & Umpiring Director

- AANA Council Delegate and UDC representative
- AA Umpire Badge and Level 2 Coach Accreditation
- AA Service Award
- Umpire and administrator at club, district and State level

## Katrina O'Sullivan, Director

### Qualifications:

- Bachelor of Business (Administrative Management)
- Diploma for Institute of Professional Secretaries and Administrators
- Fellow - Australian Institute of Office Professionals.

### Experience:

- Director of AANA
- Director of Netball Victoria
- Administrative Officer SANA
- Administrator & Coach at Club and local Association

Director appointed: 28 April 2001

## Sue Taylor, AM, Director

### Qualifications:

- Master of Arts (International Sport Law)

### Experience:

- President & Chairperson of the Board of Directors of AANA
- Director of the Commonwealth Games Federation
- Vice President of Australian Commonwealth Games Association
- Board Member Melbourne 2006 Commonwealth Games
- Lecturer -Sports Administration, Sport & the Law

Director appointed: 28 September 1995

## David Bell, Director

### Qualifications:

- Master of Business Administration
- Bachelor of Economics
- Bachelor of Arts degree
- Graduate of the Royal Military College, Duntroon.

### Experience:

- Chief Executive Officer, Australian Bankers' Association
- Board Member of the International Banking Federation
- Group Manager Corporate Affairs, Telstra
- General Manager Corporate Affairs & Communications, NRMA Insurance
- Managing Director, Gavin Anderson & Kortlang
- Senior Consultant, Andersen Consulting
- Chief of Staff to the NSW Minister for Agriculture and Deputy National Party Leader
- Commissioned Officer in the Infantry - resigned in the

## rank of Captain

Director appointed: 30 April 2005

## Ann West, Director

### Qualifications:

- Graduate Certificate (Sports Administration)

### Experience:

- City of Manningham Recreation Board
- Victoria State Netball Centre Management
- Delegate Olympic and Commonwealth Games Committees
- Vice President Netball Victoria
- Executive Commissioner State League, Netball Victoria
- Member of the International Tennis Federation
- National Tennis Participation and Industry Committee
- National Tennis Facility Development Committee
- Member of the Tennis Australia Brand Tennis Sub-Committee

Director appointed: 30 April 2005

## Lydia Dowse, Director

### Qualifications:

- Bachelor of Laws
- Bachelor of Arts (Hons)
- Master of Arts (Sports Management)

### Experience:

- CEO of Athlete Development Australia
- Lecturer in Event Management Law
- Sports lawyer and Manager
- Senior Manager, Western Australia Events Corporation
- Senior Manager, Victorian Major Events Company
- Organising Committee, 2002 WWE Global Warming Tour
- Organising Committee, 2003 IRB Rugby World Cup
- Organising Committee, 2004 Melbourne Winter
- Masterpieces Organising Committee, 2005 FIG Artistic Gymnastics World Championships
- Australian and New Zealand Sports Law Association
- Member of the Western Australian Soccer Task Force, 2000

Director appointed: 1 October 2005

# Organisation

## Organisation

The All Australian Netball Association Limited (AANA) is a not-for-profit company limited by guarantee that operates under the business name of Netball Australia. Netball Australia is the national member association, comprising its eight State and Territory members and all members associated with these associations.

Netball Australia administers the game of netball using a wide range of resources. In addition to the executive functions of the Chief Executive and the Board, Netball Australia's core business is split between four key departments as follows:

## Operations

Game Development, High Performance, Events and Competition Management, Umpiring, Community Development, National Database and Administration System, Membership, Information Technology, Australian Netball Players Association, Member Issues.

## Marketing, Communications and Commercial

National Marketing, Advertising, Merchandise and Licensing, Sponsorship, Business Development, Media Relations, Strategic Communications, Corporate Relationship Management, Publications Production, Publicity, Corporate Hospitality, Market Research, Promotions, Uniforms, Brand Management.

## Finance and Administration

Financial Management, Office Management, Resource Allocation and Purchase, Travel and Logistics Management, Purchasing, Compliance Management, Insurance.

## Executive

Corporate Governance, Leadership, Strategic Direction, Board Performance, Audit and Risk, Government Relations, Stakeholder Relations, Advocacy, Resource Allocation

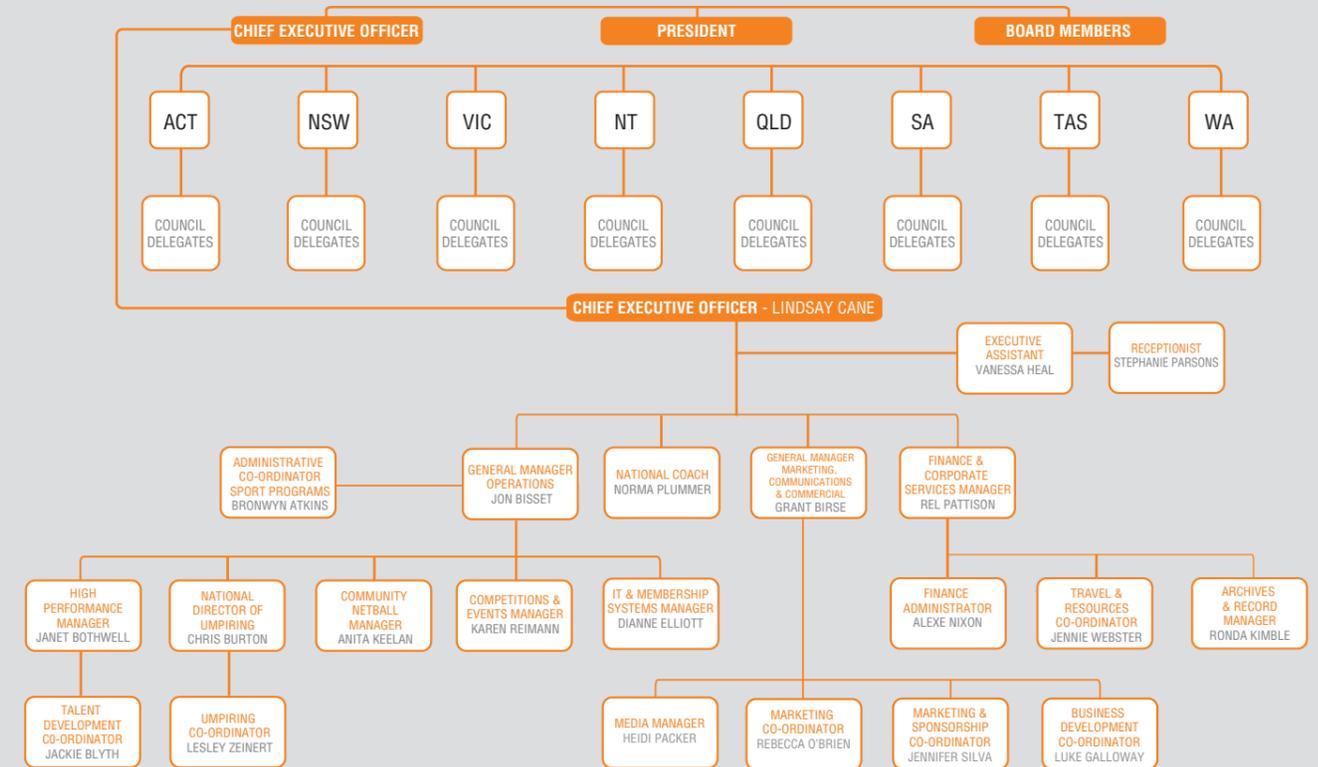
## Board of Directors

Directors on the Board serve a two-year term and are eligible to re-nominate for election at the end of that period. The Board comprises eight non-executive directors and one executive director (Chief Executive Officer). The full Board of Netball Australia meets a minimum of seven times per year. In 2005 the Board recorded 100% attendance.

Council Delegates from each State and Territory member organisation (or MO), plus the Netball Australia Board met twice during 2005 to receive reports on Netball Australia activities from the Board of Directors and to address specific issues reserved for the Council under the Constitution.

The Board of Netball Australia continues its commitment to strong governance, sound decision-making and responsible and strategic national leadership.

# Corporate Structure



## Community Development and Membership

### Objectives

- To increase community participation, membership recruitment and member retention
- To deliver high quality service and support to members

### Strategy 05 – 08

At the very core of our business and our sport is the netball association and club membership. Netball is owned and supported and underpinned by an extraordinarily large and skilled family of volunteers and members who provide loyal and expert support and service to their clubs and associations.

Local and State and Territory Member Organisations and Associations look to the national body for leadership, strategic direction, support, education and resources and as such, Netball Australia develops appropriate resources and services to support member needs and advance their interests.

In 2005 Netball Australia committed to continue to critically appraise and improve core benefits, services and value to our members. One example of this is the National Database and Administration System that is set to revolutionise communication and information distribution between the membership.

With a small decline in national membership occurring in 2005, Netball Australia will continue to work closely with its State and Territory Member Organisations to ensure that the benefits provided to members as part of their membership are made tangible and apparent to all members.

In 2005 the State and Territory Member Organisations expressed confidence in, and indeed, a mandate to Netball Australia to invest more fully in community netball and membership programs, by accepting an increase in capitation fees to the national body. In response, Netball Australia committed to work closely with our members to provide greater support and resource to community netball and the development of national member services and support.

### Key Achievements

Netball Australia continued its commitment to regular communication and interaction with State and Territory Member Organisations. In 2005 regular meetings were held between the Member Organisation General Managers, the Coaches of the Commonwealth Bank Trophy Teams, the Coach Education and Player Development Group, the Umpire Development Committee, the Marketing Managers Group the Commonwealth Bank Trophy Event Managers Group, the Member Organisation Presidents and the Council of Netball Australia.

Unfortunately in 2005 there was 2.8% reduction in the number of nationally registered players and officials, with 327,846. Whilst the decrease was disappointing, membership numbers in the last 10 years have remained relatively stable. Netball maintained its ranking as the sport with the 4th largest number of participants in organised activities, with 509,900, in the Australian Sports Commissions Participation in Exercise Recreation and Sport Annual Report.

The quality and availability of the basic infrastructure which is required for safe and equitable participation, particularly in rural areas, continues to be a significant issue, as the current infrastructure will not support a significant increase in netball participation.

During the year Netball Australia certified 855 new coaches under Netball Australia's Coach Accreditation Program. At the heart of this program is Netball Australia's involvement in the National Coaching Accreditation Scheme (NCAS) of the Australian Sports Commission. A comprehensive review of netball programs under the NCAS was conducted in 2005 resulting in the development of a new coach education framework. A full roll-out will occur in all States and Territories in 2007. To support the National Coaching Program Netball Australia provided a total of \$72,000 in funding support to Member Organisations.

In 2005 Umpires continued to be integral to positive netball experiences for players, coaches and spectators at all levels of sport. A total of 739 new umpire badges were awarded by Netball Australia and Member Organisations during 2005, with over 85% being the C-Badge level.

During the year Netball Australia reinforced its commitment to the provision of safe, healthy and fun environments in which young people can participate in netball through the adoption of a Junior Netball Policy. The policy was developed in collaboration

with the eight State and Territory Netball Member Organisations, together with experts representing coaches, teachers, parents and netball administrators. The Policy is underpinned by a series of resources to assist local associations, clubs and schools with a means of quickly referencing key issues and strategies to assist in their implementation of the policy.

Netball Australia conducted a review into indigenous netball programs in 2005. The recommendations from the review will be considered in the development of a National Indigenous Strategy in 2006. Netball Australia provided funding totalling \$25,000 to support Western Australia's, Queensland's and the Northern Territory's indigenous programs in 2005.

Although growing the participation base of netball is a key priority for Netball Australia, the development of the Nextball program that commenced in 2004 was scaled back because the target market of Nextball fell outside core business of the organisation. A small pilot program is being conducted within 13 Action Indoor Sports Centres in Victoria which will enable Netball Australia to accurately test and evaluate the product within the market place before determining the future of the program.

### Future Direction

2006 will see an increase in Netball Australia's focus on the development of Community Netball. The priorities for 2006 include:

- Finalisation of the new Coach Education Framework and implementation throughout Australia.
- Development of DVD's, CD-Roms and coaching resources that reflect the new Coach Education Framework.
- Development of a Netball Action Plan for people with a disability.
- Implementation of Junior Netball Policy throughout all Associations and Clubs.
- Implementation of the National Member Protection Policy.
- Development of a National Indigenous Action Plan.
- Development of a Nationwide Facility and Venue Strategy for netball.
- Supporting Member Organisations to focus on the key areas for growth in Community Netball - Club Development, Facility Development, Coach Education and Junior Programs.



## High Performance

**Objective – To develop an effective high performance program that delivers success in International competitions including the Melbourne 2006 Commonwealth Games, World Championships 2007, World Youth Netball Championships 09**

### Strategy 06 – 08

During the year Netball Australia highlighted its role in the sport by conducting a review and evaluation of Netball Australia's range of High Performance Programs. The review was conducted with the assistance of the Australian Sports Commission through its High Performance Advisory Panel Program.

The review identified that the key to sustained International success will be the development of a program that provides a pathway for the most talented athletes to achieve their potential and maintain their long-term involvement in the international competition arena.

The primary outcome of the review was the development of Netball Australia's High Performance Plan that will create a new high performance culture and a sustainable system for the organisation.

The review resulted in the formulation of new player and coach pathways integrating the AIS and SIS/SAS network with underpinning talent development programs and national team structures.

In particular over the next few years Netball Australia will be taking a more proactive approach to talent development that will progressively improve the quality of junior athletes entering the national pathway as well as increasing the focus on elite coach development.

### Key Achievements

2005 was an important stepping-stone towards the Melbourne 2006 Commonwealth Games. The international competition program was expanded with Australian Senior team matches against South Africa, England, New Zealand and Jamaica. This strong international program coupled with a national camps program provided our national team with a good springboard from which to launch their Commonwealth Games assault.

In 2005 the Australian 21/U Team program focused on the World Youth Netball Championships that was held in the United States in July. A tour to the USA and Jamaica was held in February to provide essential match practice for our future stars. Details of the team and their results are provided later in this report.

In 2005 Netball Australia provided a total of \$80,000 funding to the State and Territory Institutes and Academies of Sport to provide the daily training environment to 16-19 year old athletes and a further allocation of \$36,000 for State and Territory associations to assist with their 17/U and 19/U elite programs. A camp for 17 and Under and 19 and Under talent identified athletes was held in Canberra in July. This investment will be significantly increased in 2006.

2005 also saw the introduction of an emerging squad of athletes to support the National Open/21 & Under programs and increase the depth within the playing ranks.

Through the support of the Australian Sports Commission \$360,000 was provided in Direct Athlete Support to the Australian Squad to assist the athletes with their preparation for the 2006 Commonwealth Games. This support was critical to allow athletes to maintain focused preparation, some of whom left their jobs to prepare in full.

Karen Worland was awarded a National Coaching Scholarship through the Australian Institute of Sport and was subsequently based at the Institute in 2005.

2005 was an extremely busy year for the National Umpiring program. Internationally Australia's umpires continued to be recognised as some of the best in the World with the following being selected by IFNA to officiate in International Matches:

Nikki Boyd  
Stacey Campton  
Kylie Cheetham  
Debra Farrelly  
Jacqui Jashari  
Sharon Kelly  
Clare McCabe  
Michelle Phippard

Rachel Ayre and Anne Walters were awarded National Officiating Scholarships, under the Australian Sports Commissions funding programs

During the year Netball Australia and global employment agency Adecco partnered in an exciting new initiative supporting Netball Australia players with workplace career development and employment opportunities. The Adecco Athlete Career Program supports Netball Australia players' integration into the workplace both during and after their sporting career, while complementing their sporting objectives.

### Future Direction

A number of key projects have been initiated as a result of the High Performance Review in 2005. During 2006 and 2007 Netball Australia will:

- Introduce National Junior Development Teams (19 and 17 & Under) that will participate in an annual exchange with our close international neighbours.
- Introduce a National SIS/SAS Camp to be conducted annually at the AIS to provide increased opportunities for our 16-19 year old athletes.
- Increase its focus on the development, particularly the mentoring of targeted future elite coaches.
- Engage a PhD student to undertake doctorate research, as well as the position of Performance Analyst responsible for the coding and analysis of national team matches and the integration of a national co-ordinated performance analysis program.
- Employment of a National Talent Development Coordinator to manage national talent development programs.



## Australian Team



### INTERNATIONAL TESTS

2005 was another busy year for the Australian Netball Team with series against England, South Africa, New Zealand and Jamaica. This extensive schedule is crucial in the lead up to the Melbourne 2006 Commonwealth Games.

The Australian Netball Team got the year off to a convincing start with an emphatic win over England in Melbourne. The South African's presented the second challenge of the year and Australia took a clean sweep over the visitors with victories in Perth, Adelaide and Melbourne.

Australia's great rivals the Silver Ferns were the next to arrive on Australian soil and the New Zealanders proved too good for the Australians in June with a seven point victory. Mo'onia Gerrard suffered a season-ending knee injury in this hard fought battle between the two best netball teams in the world.

The return match against the Silver Ferns in Auckland saw New Zealand defeat Australia 61 to 36. Liz Ellis suffered a knee injury early in this match and that injury would see her miss both the Jamaican Tour and selection in the Melbourne 2006 Commonwealth Games Squad.

Following its disappointing tour to New Zealand the Australian Netball Team set off to rebuild with a three Test Series against Jamaica which they won in a convincing clean sweep.

#### Australia v England

**When:** 25 February 2005  
**Venue:** State Netball Hockey Centre, Melbourne, VIC  
**Result:** Australia 61 def England 21

#### Team:

Liz Ellis (captain)  
 Sharelle McMahon (vice-captain)  
 Megan Anderson  
 Natalie Avellino  
 Catherine Cox  
 Natasha Chokljat  
 Bianca Chatfield  
 Demelza Fellowes  
 Mo'onia Gerrard  
 Selina Gilsonan  
 Cynna Neele  
 Jessica Shynn

#### Australia v South Africa

**When:** 5 March 2005  
**Venue:** Challenge Stadium, Perth, WA  
**Result:** Australia 77 def South Africa 40

**When:** 9 March 2005  
**Venue:** ETSA Park, Adelaide, SA  
**Result:** Australia 82 def South Africa 41

**When:** 12 March 2005  
**Venue:** State Netball Hockey Centre, Melbourne, VIC  
**Result:** Australia 66 def South Africa 27

#### Team:

Liz Ellis (captain)  
 Sharelle McMahon (vice-captain)  
 Megan Anderson  
 Natalie Avellino  
 Catherine Cox  
 Natasha Chokljat  
 Bianca Chatfield  
 Demelza Fellowes  
 Mo'onia Gerrard  
 Selina Gilsonan  
 Cynna Neele  
 Jessica Shynn  
 Natalie von Bertouch

#### Australia v New Zealand

**When:** 29 June 2005  
**Venue:** Sydney SuperDome, Sydney Olympic Park, NSW  
**Result:** New Zealand 50 def Australia 43

#### Team:

Liz Ellis (captain)  
 Sharelle McMahon (vice-captain)  
 Megan Anderson  
 Natalie Avellino  
 Sarah Barrett  
 Alison Broadbent  
 Catherine Cox  
 Natasha Chokljat  
 Demelza Fellowes  
 Mo'onia Gerrard  
 Eloise Southby-Halbish  
 Natalie von Bertouch

**When:** 29 October 2005  
**Venue:** Trusts Stadium, Auckland, NZ  
**Result:** New Zealand 61 def Australia 36

#### Team:

Liz Ellis (captain)  
 Sharelle McMahon (vice-captain)  
 Megan Anderson  
 Alison Broadbent  
 Bianca Chatfield  
 Natasha Chokljat  
 Catherine Cox  
 Demelza Fellowes  
 Selina Gilsonan  
 Jessica Shynn  
 Eloise Southby-Halbish  
 Natalie von Bertouch

#### Australia v Jamaica

**When:** 4 November 2005  
**Venue:** National Indoor Sports Centre, Kingston, Jamaica  
**Result:** Australia 47 def Jamaica 38

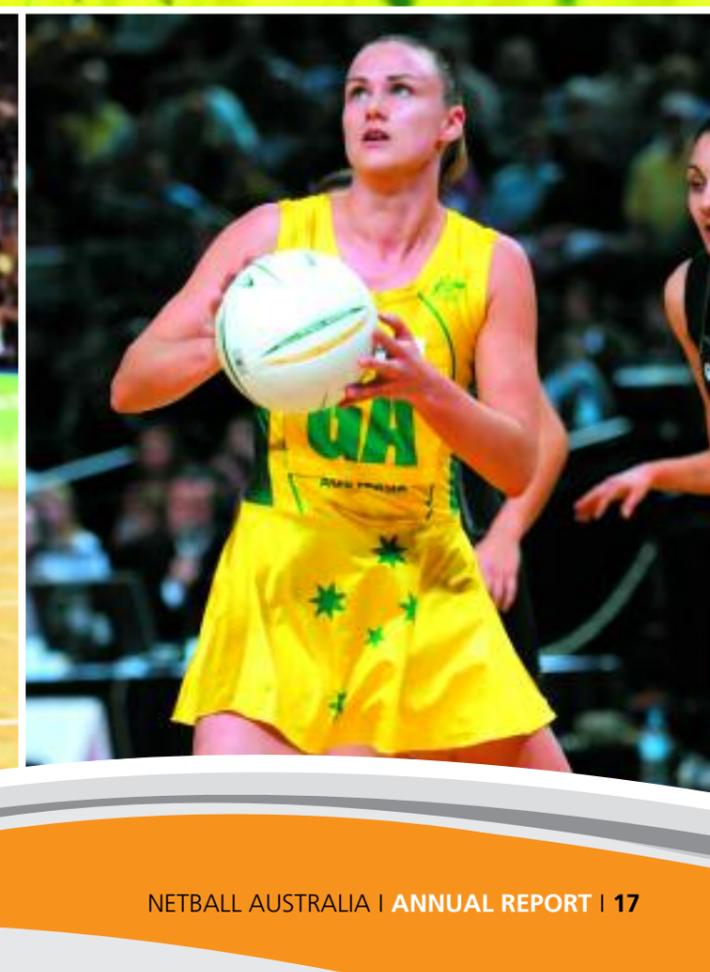
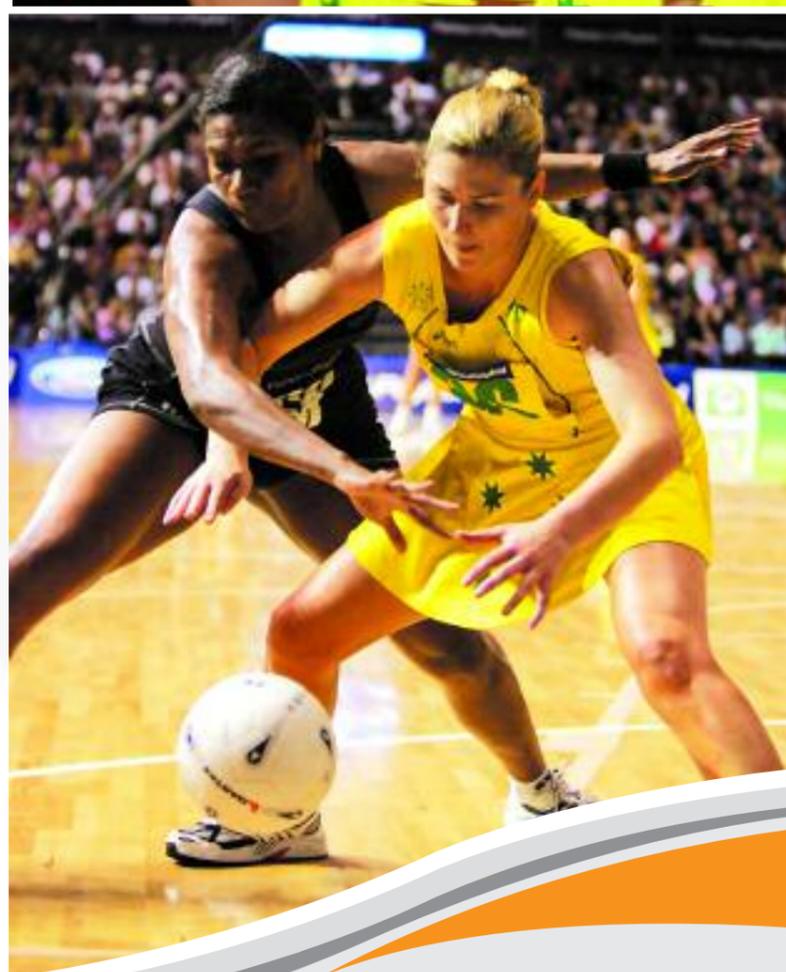
**When:** 5 November 2005  
**Venue:** National Arena, Kingston, Jamaica  
**Result:** Australia 59 def Jamaica 44

**When:** 7 November 2005  
**Venue:** National Indoor Sports Centre, Kingston, Jamaica  
**Result:** Australia 47 def Jamaica 31

#### Team:

Sharelle McMahon (captain)  
 Catherine Cox (vice-captain)  
 Megan Anderson  
 Natalie Avellino  
 Sarah Barrett  
 Alison Broadbent  
 Bianca Chatfield  
 Natasha Chokljat  
 Demelza Fellowes  
 Selina Gilsonan  
 Kristen Heinrich  
 Jessica Shynn  
 Eloise Southby-Halbish  
 Rebecca Strachan  
 Natalie von Bertouch

**Coach:** Norma Plummer  
**Assistant Coach:** Jane Searle  
**Manager:** Carol Byers / Julie Fitzgerald  
**Team Doctor:** Dr Lyn Thew  
**Physiotherapist:** Wayne Rodgers  
**Massage Therapist:** Michael Jones



## Junior Teams and Nationals



### 21 and Under Tour

In preparation for the 2005 World Youth Netball Championships the Australian 21 and Under team travelled to both Fort Lauderdale and Jamaica for match practice and to familiarise themselves with the surroundings for the upcoming World Youth Netball Championships.

This tour provided some valuable experience for players, officials and management through their exposure to international travel, competition and conditions. The results on tour were mixed but the experience gained was fundamental to the World Youth Netball Championships preparation.

#### Key Match Results

- 1 March - Australia 21U def England 21U, 49-45
- 2 March - New Zealand 21U def Australia 21U, 41-39
- 3 March - Australia 21U def England 21U, 64-43
- 4 March - Australia 21U def USA Open, 108-10
- 10 March - Australia 21U def Jamaica 21U, 48-41
- 12 March - Jamaica 21U def Australia 21U, 49-46
- 13 March - Jamaica 21U def Australia 21U, 50-48

#### Team:

Julie Prendergast (captain)  
Susan Pratley (vice-captain)  
Emily Beaton  
Kate Beveridge  
Briony Cargill  
Bianca Franklin  
Susan Fuhrmann  
Kimberlee Green  
Rachael Knight  
Emma Koster  
Jackie Murphy  
Kirby Mutton  
Joanne Sutton  
Brooke Thompson

**Coach:** Michelle Wilkins  
**Assitant Coach:** Roselee Jencke  
**Team Manager:** Louise Pilling  
**Team Doctor:** Dr Leesa Huguenin  
**Physiotherapist:** Steve Hawkins  
**Team Massage:** Nina Heymansson

### World Youth Netball Championships

Fort Lauderdale, USA  
July 2005

After a hard fought campaign Australia's 21 and Under team narrowly missed retaining their World

Youth Champion title at the 2005 Championships in Fort Lauderdale, Florida. All top four ranked countries, Australia, New Zealand, Jamaica and England, remained undefeated during the nine days of competition and progressed through to the Semi Final rounds. Australia were heartbroken when in the dying minutes of the game New Zealand snatched the lead and qualified for the Gold Medal Match leaving our girls to fight it out for the Bronze Medal.

#### Semi-Final

**Result:** New Zealand 52 def Australia 51

#### Bronze Medal Final

**Result:** Australia 61 def Jamaica 44

#### Team:

Julie Prendergast (captain)  
Susan Pratley (vice-captain)  
Emily Beaton  
Kate Beveridge  
Bianca Franklin  
Laura Geitz  
Kimberlee Green  
Emma Koster  
Clare McMeniman  
Natalie Medhurst  
Jackie Murphy  
Kirby Mutton

#### Coach:

**Michelle Wilkins**  
**Assitant Coach:** Roselee Jencke  
**Team Manager:** Louise Pilling  
**Team Doctor:** Dr Leesa Huguenin  
**Physiotherapist:** Steve Hawkins  
**Team Massage:** Nina Heymansson

### The World Youth Netball Championships - Australian Player of the Series was awarded to Kirby Mutton

National 21 and Under Coach Michelle Wilkins retired following the World Youth Netball Championships to pursue personal and family interests in Perth. The Board and Staff of Netball Australia thank Michelle for her dedication and passion throughout her tenure. Michelle's contribution to the development of Australia's netball talent was significant and we wish her well for her future endeavours.

Netball Australia's High Performance Manager, Janet Bothwell, also played an important role in the organisation and support of the World Youth Netball Championships touring party

### National Championships

#### 2005 Underage Championships

The 2005 Underage National Championships were hosted by Netball Northern Territory in April and held at the Marrara Stadium in Darwin. The nations best 17 and Under and 19 and Under netballers flew into Australia's northern most capital all keen to take home the coveted title of National Champions.

New South Wales dominated in the 17 and Under Grand Final with a 32 to 23 victory against South Australia. In the 19 and Under competition Victoria successfully defended their 2004 National Championship title with a convincing 36 to 19 victory over Queensland to claim back-to-back wins.

#### 2005 Open Championships

Netball ACT proudly hosted the 21 and Under Championships and the last Open Championship in 2005. This year's event was held at the Australian Capital Territory Netball Centre in Canberra in October and was proudly supported by Naming Rights Sponsor, The Athlete's Foot.

Western Australia fought off a determined South Australia to win the 21 and Under Championship 60 to 53 while in the Open competition it was New South Wales who successfully defended their 2004 crown by defeating Victoria 59 to 57 in overtime to end the last Open Championships.

#### Thank you

Congratulations to all the players, officials and support staff that yet again represented their States and Territories with great skill and integrity. A special note of thanks must also be given to the many volunteers and host Member Organisations who work tirelessly to bring these special events together.

2005 was the last Open Division Championship of this historic competition. This change in the program represented a nostalgic end to 80 years of Open competition. Netball Australia will be working closely with State and Territory Member Organisations to ensure a suitable competition pathway for those athletes who don't have the opportunity to contest the Commonwealth Bank Trophy is made available.



#### 17 & Under Final Placings

1. New South Wales
2. South Australia
3. Victoria
4. Queensland
5. Western Australia
6. Australian Capital Territory
7. Tasmania
8. Northern Territory

#### 19 & Under Final Placings

1. Victoria
2. Queensland
3. Western Australia
4. New South Wales
5. South Australia
6. Australian Capital Territory
7. Northern Territory
8. Tasmania

#### 21 & Under Final Placings

1. Western Australia
2. South Australia
3. Victoria
4. New South Wales
5. Queensland
6. Australian Capital Territory

#### Open's Final Placings

1. New South Wales
2. Victoria
3. Western Australia
4. South Australia
5. Tasmania
6. Queensland
7. Northern Territory
8. Australian Capital Territory

## Competition and Events

**Objective – To increase the strength and profile of Netball Australia's elite events**

### Strategy 06 - 08

The Commonwealth Bank Trophy will continue to be the flagship domestic competition for Netball Australia over the next few years. Netball Australia will be focusing on maximising the Commonwealth Bank Trophy competitions quality and sustainability while seeking to extend the entertainment value of the competition.

Netball Australia has promoted the economic viability and growth of the Commonwealth Bank Trophy by centrally exploiting additional revenue streams. Netball Australia's newly developed merchandise and licensing strategy will deliver both financial and 'visibility' benefits back to the Commonwealth Bank Trophy Competition through an increased brand presence in the consumer retail marketplace. It is critical that licensed product reflects the core brand and its values and becomes the tangible manifestation of the Netball Australia brand.

### Key Achievements

The ninth season of the Commonwealth Bank Trophy was conducted in 2005 with attendance figures increasing by 5.3% on 2004. The Grand Final attracted 6,258 fans, the second highest attendance at a Commonwealth Bank Trophy Grand Final since the competitions inception in 1997. Netball Australia assisted member organisations with the operational aspects of their teams participation in the league by providing a total of \$420,000 direct funding.

During the year there was an emphasis placed on greater exposure of the Commonwealth Bank Trophy season and elite netball throughout regional Australia. Matches were played in regional centres again in 2005 with games played in Darwin (NT), Townsville (Qld), Geelong (Vic), Wollongong (NSW) and Eaton (WA).

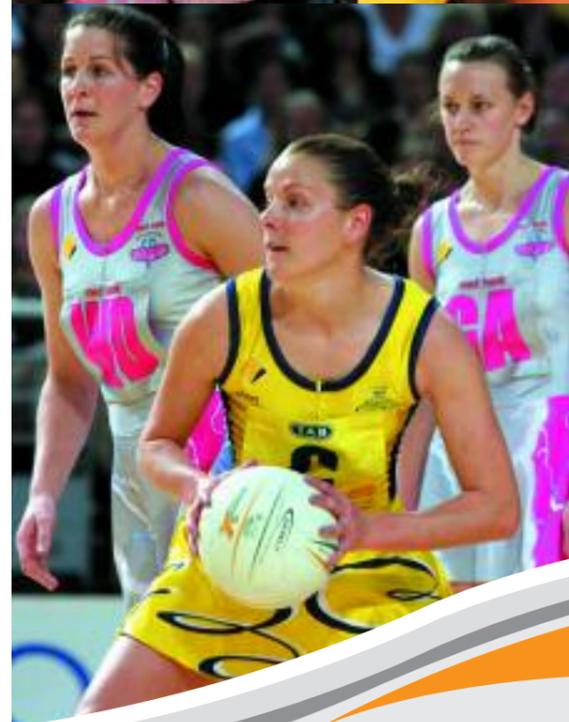
A full review of the Commonwealth Bank Trophy was conducted in early 2005 with many of the recommendations implemented. Further modifications will be made to the competition in 2006.

For the first time the Final Series was run in close cooperation with the Host Member Organisations to ensure the best event possible was showcased for the Commonwealth Bank Trophy.

Operational management of all domestic Test Matches during 2005 was managed efficiently. The 2005 Holden Test Series against South Africa, England and New Zealand was a great success, though attendances for matches against South Africa and England were below expectations. The match against New Zealand in June attracted in excess of 12,000 spectators at the Sydney SuperDome.

### Future Direction

- Bid for 2011 IFNA World Netball Championships
- Review it's strategy for long term future of netball competition
- Continue conducting Commonwealth Bank Trophy games in regional areas
- Confirm a regular test match program with New Zealand for 2006-2008
- Develop a more tactical marketing strategy for events
- Attract additional corporate partners to provide increased promotional leverage opportunities
- Continue to benchmark events and competitions against World's best
- Undertake comprehensive consumer research program to better understand the marketplace



# Commonwealth Bank Trophy



2005 was another strong year for the world's most prestigious domestic netball competition the Commonwealth Bank Trophy. The ninth year of the national competition has again delivered a healthy increase in crowd attendances with more than 130,000 spectators experiencing the best of Australia's netball action.

Netball Australia continued to take the game to our members in 2005 with Commonwealth Bank Trophy games played in the regional centres of Geelong, Wollongong, Townsville and Eaton and also returned to Darwin following last year's successful fixture there. These games proved hugely successful and provided a tangible boost in the sports exposure and awareness in regional Australia and an expanded schedule is again planned for 2006.

The Grand Final between the Melbourne Phoenix and the Sydney TAB Swifts was a replay of last year's tightly fought contest but in 2005 it was the Melbourne Phoenix who took inspiration from the parochial home crowd beating the Sydney TAB Swifts 61 to 44 at Vodafone Arena.

Netball Australia thanks the Commonwealth Bank of Australia for its continued support and investment in netball from grass roots to the elite level. The partnership between Netball Australia and the Commonwealth Bank of Australia has already constituted a powerful presence in the Australian business and social community and we look forward to building this partnership to further enhance and develop our sport.

Through the continuation of this mutually strong and beneficial relationship the Commonwealth Bank of Australia aligns itself with a positive and clean sport property that enhances its community profile and reputation and contributes significantly to the affirmation of women athletes as role models in the wider community.

Netball's loyal broadcast partner, the ABC, continues to show its support and investment in the sport through its enhanced and innovative technical coverage of netball throughout Australia.

Thank you to all those who contributed to another successful year of the Commonwealth Bank Trophy and we look forward to working with you again in 2006 when we celebrate the 10th year of the world's best national netball competition.

## End of Season Placings

1. Melbourne Phoenix
2. Sydney TAB Swifts
3. Medibank Adelaide Thunderbirds
4. Melbourne Kestrels
5. McDonald's Hunter Jaegers
6. Perth Orioles
7. AIS Canberra Darters
8. Queensland Firebirds

## Awards

**Commonwealth Bank Trophy Most Valued Player**  
**Shellee McMahon, Melbourne Phoenix**

**Commonwealth Bank Trophy Best New Talent**  
**Clare McMeniman, AIS Canberra Darters**

**Domestic Coach of the Year sponsored by Sport Employment Australia**  
**Julie Hoornweg, Melbourne Phoenix**

**Margaret Pewtress Team of the Year**  
**Goal Shooter**  
**Catherine Cox, Sydney TAB Swifts**

**Goal Attack**  
**Shellee McMahon, Melbourne Phoenix**

**Wing Attack**  
**Laura von Bertouch, Medibank Adelaide Thunderbirds**

**Centre**  
**Natalie von Bertouch, Medibank Adelaide Thunderbirds**

**Wing Defence**  
**Natasha Chokljat, Melbourne Phoenix**

**Goal Defence**  
**Johannah Curran, Melbourne Phoenix**

**Goal Keeper**  
**Bianca Chatfield, Melbourne Phoenix**

**Media Awards**  
 Netball Australia and the Commonwealth Bank of Australia continue to recognise and reward outstanding contributions to netball coverage in the national media in 2005 and this year's award winners are:

**Commonwealth Bank Best Print/Electronic Story**  
**Amy Lawson, The Sun-Herald, Sydney**

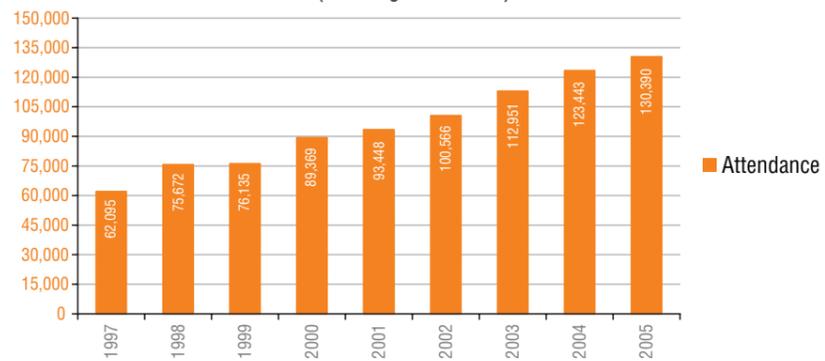
**Commonwealth Bank Best Photograph**  
**Cameron Richardson, The Advertiser, Adelaide**

**Commonwealth Bank Best Broadcast Story**  
**Matt Parslow, Fox Sports, Sydney**

**Commonwealth Bank Best Overall Media Coverage**  
**Warren Partland, The Advertiser, Adelaide**

## Commonwealth Bank Trophy Attendance Totals

1997 - 2005 (including Final Series)



# Commonwealth Bank Trophy



## Awards and Tributes

### Sport Australia Hall of Fame

The 1963 Australian Netball Team were delighted and excited at both their nomination for and recognition by The Sport Australia Hall of Fame. This award acknowledges and rewards the 'trail blazing' contribution and legacy these athletes and officials have made to Australian netball, Australian sport and the Australian community.

### Individual Milestones

Liz Ellis plays her 100th Test Match for Australia and then went to 105, in the process overtaking Vicki Wilson as Australia's most capped netball player.

Catherine Cox played her 50th Test Match for Australia during 2005

### International Debuts

New South Wales duo Sarah Barrett and Selina Gilsenen both made their Australian debut in 2005. Selina became the 137th player to represent Australia when she debuted in Melbourne and Sarah the 138th when she took the court in Kingston, Jamaica.

### Member of the Order of Australia (AM)

June Bothwell and Wendy Archer were both awarded Member of the Order of Australia (AM) honours in 2005.

Mrs Bothwell received her award for her service to netball administration, particularly through the restructuring and development of Netball Queensland.

Ms Archer received her award for service to netball administration in New South Wales, particularly in the Hunter region.

### Service Award Holders

Mrs Yvette Auckett  
Ms Jocelyn Bayly OAM  
Mrs Gwen Benzie AM  
Mrs Fay Bevan  
Mrs Maureen Boyle OAM  
Mrs Joyce Brown OAM  
Dr Grace Bryant  
Ms Michele Buck  
Ms Chris Burton OAM  
Mrs Margaret Caldwell BEM  
Mrs Margaret Corbett  
Mrs Jean Cowan MBE  
Mrs Pat Dart  
Mrs Audrey Fairchild  
Miss Pat Gallagher  
Miss Deidre Hyland AM  
Mrs Nancy Kenny OAM  
Mrs Marj Kerslake  
Mrs Moira McGuinness MBE  
Miss Dorothy McHugh OAM  
Mrs Marilyn Melhuish OAM  
Miss Margaret Morris  
Mrs Val Morrison OAM  
Mrs Bronwyn Roberts  
Mrs Anne Sargeant OAM  
Mrs Wilma Shakespear AM  
Mrs Flo Starcevich  
Mrs Sue Taylor AM  
Mrs Gladys Waugh OAM

### Vale

#### Shirley Winton OAM

Shirley Winton's devotion to netball spanned more than 40 years. She was a Life Member and former President of Netball Queensland, a former member of the All Australia Netball Board of Directors, a foundation member of a number of clubs and associations along with dedicating time as a coach, umpire and netball advocate. Over her many years with netball Shirley was awarded a string of honours including a Medal of the Order of Australia (OAM), an Australian Sports Medal, an Australia Day Award and recognition by the International Year of Volunteers.

### 2005 Netball Australia Awards

In 2005 the Netball Australia Annual Awards Ceremony was held in Melbourne at Atlantic Function Centre on South Wharf. Each year this event celebrates the Commonwealth Bank Trophy and International program achievements, acknowledges the outstanding contributions of individual players, officials and teams, and highlights the commitment of our media and corporate partners.

Again, this special evening welcomed guests from the wider community who were invited to celebrate the many achievements of netball in Australia.

Former Australian swimmer and Commonwealth Games Gold medallist Nicole Livingstone and her SEN Sports Radio colleague Matthew Hardy did a wonderful job as the evening's co-hosts thoroughly entertaining the guests with their professional and informed commentary.

Thank you to our generous and dedicated corporate partners who made the evening and the awards all possible.

#### ASICS Australian Team Player of the Year Catherine Cox, Sydney TAB Swifts

#### Player's Player of the Year sponsored by The Athlete's Foot Natasha Chokljat, Melbourne Phoenix

#### Umpires of the Year sponsored by JLT Insurance Sharon Kelly and Nikki Boyd

#### Australian Team Player Badges Sarah Barrett Selina Gilsenen



## Sponsors and Partners



### Sponsorship and Funding

Netball Australia greatly appreciates the support we enjoyed in 2005 from our sponsors, corporate partners and suppliers. The relationship between Netball Australia and our commercial partners continues to provide the financial foundations that underpin the success of the game, from the grassroots to the elite levels of competition.

In return netball continues to deliver our sponsors, corporate partners and suppliers a tangible return on investment as they successfully leverage their association with the game, it's athletes and brand.



The Commonwealth Bank has been the Naming Rights Sponsor of our national domestic competition since its inception in 1997 and 2005 was another exciting and successful year for the Commonwealth Bank Trophy.

Through the continuation of this strong and mutually beneficial relationship the Commonwealth Bank of Australia aligns itself with a positive and clean sports property that enhances its community profile and reputation and contributes significantly to the affirmation of women athletes as role models and leaders in the wider community.

The partnership between Netball Australia and the Commonwealth Bank of Australia has constituted a powerful presence in the Australian business and social community.

Once again the players, fans, spectators, officials and volunteers enjoyed the immense support and investment made by the Commonwealth Bank.

The Commonwealth Bank also continued to support grassroots community netball development through Commonwealth Bank clinics delivered in association with State and Territory Member Organisations throughout Australia.



As the Official Apparel and Footwear Supplier to Netball Australia ASICS continue their relationship with the nations most popular sport for women. Our National Teams, the eight Commonwealth Bank Trophy teams and our umpires all benefit from the latest technology in fabric and design from top to toe.



Avon continued its long running support of netball in Australia through 2005. Avon's exposure as a major partner has yielded increased brand awareness of their impressive product categories throughout Australia.



Holden undertook its second season as the Naming Rights Sponsor of the Australian Open Team's home Test Match Series.

Holden were proud to donate a new Holden Astra car as the prize for Australia's best player throughout the Five Test Matches played in Australia against New Zealand, South Africa and England in 2005. Netball Australia, and Cath Cox in particular, were delighted to accept Holden's generous gift to the Most Valuable Player of the Series.



Netball's long-standing relationship with ABC Television continued in 2005 with weekly national coverage and support of the Commonwealth Bank Trophy competition and a refreshed coverage of International Test matches.



As the Official Ball Supplier to Netball Australia, X-Blades balls were used at all Netball Australia matches throughout Australia including International Test Series, the Commonwealth Bank Trophy, the Open National Championships and the Underage National Championships.



The TAB's dedicated and pivotal support continued with the Sydney TAB Swifts in 2005. This long-standing Naming Rights Sponsorship continues to deliver tangible benefits to both parties both on and off the court.



In its first year of Naming Rights Sponsorship of the Adelaide Thunderbirds, Medibank Private has seen first hand what a strategic relationship with netball

can deliver. Its support of netball in South Australia has been warmly received and greatly appreciated.



Another first year Naming Rights Sponsor, McDonald's proudly partnered with the Hunter Jaegers to deliver some impressive and innovative co-operative promotional campaigns through 2005. McDonald's will continue their sponsorship of the McDonald's Hunter Jaegers in 2006.



Plexipave continued its sponsorship of 'Courtside Online' and its support and dedication enables Netball Australia to deliver a high quality newsletter to our membership.



The AIS once again highlighted their commitment to developing elite athletes through their sponsorship of the AIS Canberra Darters. This was the AIS's third year as naming rights sponsor for the ACT based team. The Australian Institute of Sport, as the home of Australia's elite netball program, is also the official training centre for the Australian Open Team and 21 and Under Team and provides world class facilities and support to all our athletes and support staff.



The Australian government, through the Australian Sports Commission is a vital partner in the development of netball in Australia. The provision of substantial financial resources, as well as the investment of its intellectual and human resources into netball, allowed Netball Australia to move ahead by being able to critically review our high performance program, add to the level of research undertaken at the elite level, provide extra scholarships to coaches and officials, and improve our monitoring and reporting functions as a national sporting organisation. Netball Australia is proud to be a partner in sport with the Australian Government and the Australian Sports Commission in particular. We appreciate that the Australian Sports Commission recognises the cultural significance as well as the sporting significance of our sport.



The Australian Commonwealth Games Association (ACGA) provides valuable assistance to Australian netball through its financial support to our National Open Team in its preparations for the Commonwealth Games. The ACGA is a key partner in Australia's bid to retain the Commonwealth Games Gold Medal in 2006 and also in developing our rising stars through its investment in our Australian 21 and Under Team.



As the Official Sports Drink Supplier of both the Australian Netball Team and the Commonwealth Bank Trophy teams Coca Cola again kept our players well hydrated with their Powerade product.



As the Official Airline of Netball Australia Qantas proudly flew our Australian and Commonwealth Bank Trophy players around Australia and the world again in 2005.



The Holiday Inn and Crowne Plaza Resorts chain of hotels is the preferred accommodation for Netball Australia, the Australian Netball Team and the Commonwealth Bank Trophy Teams.



Netball Australia welcomed back Skins as the official supplier of compression garments to both our Open Australian Open Netball Squad and the Australian 21 and Under Squad and support staff in 2005. Skins gradient compression garments are designed to enhance athlete recovery and performance.



Bendon Sport is a proud sponsor and supplier to Netball Australia of Official Sport Underwear. Bendon Sport continue to deliver the best in high impact support and endurance underwear for our Australian Netball Team.



Netball Australia welcomed another new sponsor in The Athlete's Foot as the Naming Rights Sponsor of the 2005 Open Championships held in Canberra.



# Financials

All Australian Netball Association Limited ACN 003 142 818  
**INCOME STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2005**

	Note	2005 \$	2004 \$
Revenue from continuing operations	3	5,506,562	5,120,276
Employee benefits expense		(1,452,412)	(1,089,237)
Depreciation and amortisation expense	4	(71,982)	(75,943)
Other expenses from ordinary activities		(4,176,867)	(3,829,435)
<b>(LOSS)/PROFIT BEFORE INCOME TAX</b>		<b>(194,699)</b>	<b>125,661</b>
Income tax expense	5	-	-
<b>(LOSS)/PROFIT FOR THE YEAR</b>	16	<b>(194,699)</b>	<b>125,661</b>

**BALANCE SHEETS AS AT 31 DECEMBER 2005**

	Note	2005 \$	2004 \$
<b>CURRENT ASSETS</b>			
Cash and cash equivalents	6	1,200,290	1,365,870
Receivables	7	157,607	231,974
Inventories	9	55,314	52,719
Other assets	8	150,188	115,822
<b>TOTAL CURRENT ASSETS</b>		<b>1,563,399</b>	<b>1,766,385</b>
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	10	1,406,659	1,456,358
Investment	11	1	1
<b>TOTAL NON-CURRENT ASSETS</b>		<b>1,406,660</b>	<b>1,456,359</b>
<b>TOTAL ASSETS</b>		<b>2,970,059</b>	<b>3,222,744</b>
<b>CURRENT LIABILITIES</b>			
Payables	12	559,076	588,118
Provisions	14	148,571	190,876
Other	13	15,851	2,489
<b>TOTAL CURRENT LIABILITIES</b>		<b>723,498</b>	<b>781,483</b>
<b>TOTAL LIABILITIES</b>		<b>723,498</b>	<b>781,483</b>
<b>NET ASSETS</b>		<b>2,246,561</b>	<b>2,441,261</b>
<b>EQUITY</b>			
Reserves	15	956,712	956,712
Retained profits	16	1,289,849	1,484,549
<b>TOTAL EQUITY</b>		<b>2,246,561</b>	<b>2,441,261</b>

**STATEMENTS OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2005**

	Note	2005 \$	2004 \$
<b>TOTAL EQUITY AT THE BEGINNING OF THE FINANCIAL YEAR</b>		<b>2,441,260</b>	<b>2,315,599</b>
(Loss)/Profit for the year	16	(194,699)	125,661
<b>TOTAL EQUITY AT THE END OF THE FINANCIAL YEAR</b>		<b>2,246,561</b>	<b>2,441,260</b>

**CASH FLOW STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2005**

	Note	2005 \$	2004 \$
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Cash receipts from customers		6,033,706	5,195,111
Cash paid to suppliers and employees		(6,256,854)	(5,072,087)
Interest received		79,852	66,428
<b>Net Cash (Used in)/Provided by Operating Activities</b>	19ii	<b>(143,296)</b>	<b>189,452</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Payments for plant and equipment		(22,284)	(19,001)
Payments for investments		-	(1)
<b>Net Cash Used in Investing Activities</b>		<b>(22,284)</b>	<b>(19,002)</b>
<b>NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS</b>		<b>(165,580)</b>	<b>170,450</b>
Cash and Cash Equivalents at the Beginning of the Financial Year		1,365,870	1,195,420
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE FINANCIAL YEAR</b>	19i	<b>1,200,290</b>	<b>1,365,870</b>

The above statements should be read in conjunction with the accompanying notes

# Financials

All Australian Netball Association Limited ACN 003 142 818  
**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2005**

	2005 \$	2004 \$
<b>3 REVENUE FROM CONTINUING OPERATIONS</b>		
Sale of goods – publications	51,425	112,646
Interest received	79,852	66,428
Government subsidies received	1,174,036	967,811
Other revenue	4,201,249	3,973,391
	<b>5,506,562</b>	<b>5,120,276</b>
<b>4 EXPENSES</b>		
<b>(Loss)/Profit before income tax expense includes the following material expenses:</b>		
Depreciation of property, plant and equipment	71,982	75,943
Net expense from movements in provision for: . Employee benefits	(42,305)	25,460
<b>5 INCOME TAX</b>		
All Australia Netball Association Limited is a non-profit organisation established for the encouragement of the sport of netball and is exempt from income tax under Section 50-45 of the Income Tax Assessment Act 1997.		
<b>6 CASH AND CASH EQUIVALENTS</b>		
<b>Current</b>		
Cash on hand	70,929	113,636
Cash at bank	1,129,361	1,252,234
	<b>1,200,290</b>	<b>1,365,870</b>
<b>7 RECEIVABLES</b>		
<b>Current</b>		
Trade debtors	134,595	189,747
Provision for doubtful debts	-	(2,745)
	<b>134,595</b>	<b>187,002</b>
GST receivable	23,012	-
Other debtors	-	44,972
	<b>157,607</b>	<b>231,974</b>
<b>8 OTHER ASSETS</b>		
<b>Current</b>		
Prepayments	150,188	115,822
<b>9 INVENTORIES</b>		
<b>Current</b>		
Finished goods at cost:		
Coaching publications	11,298	10,021
Umpiring publications	42,749	40,692
Other publications	1,267	2,006
	<b>55,314</b>	<b>52,719</b>
<b>10 PROPERTY, PLANT AND EQUIPMENT</b>		
<b>Non-Current</b>		
Freehold Land – at valuation	409,091	409,091
Building – at valuation	1,145,906	1,145,906
Less: Accumulated depreciation	(183,687)	(137,851)
	<b>1,371,310</b>	<b>1,417,146</b>
Plant and Equipment - at cost	111,000	88,716
Less: Accumulated depreciation	(75,651)	(49,505)
	<b>35,349</b>	<b>39,211</b>
	<b>1,406,659</b>	<b>1,456,358</b>

## Reconciliations

Reconciliations of the carrying amounts for each class of property, plant and equipment are set out below:

	2005 \$	2004 \$
<b>Buildings</b>		
Carrying amount at beginning of year	1,417,146	1,462,983
Additions	-	-
Disposals	-	-
Depreciation	(45,836)	(45,836)
Carrying amount at end of year	1,371,310	1,417,146
<b>Plant and Equipment</b>		
Carrying amount at beginning of year	39,211	50,317
Additions	22,284	-
Disposals	-	19,001
Depreciation	(26,146)	(30,107)
Carrying amount at end of year	35,349	39,211

## 10 PROPERTY, PLANT AND EQUIPMENT (Continued)

### Valuations of land and buildings

The valuation basis of land and buildings is fair value being the amounts for which the assets could be exchanged between willing parties in an arms length transaction, based on current prices in an active market for similar properties in the same location and condition.

	2005 \$	2004 \$
<b>11 INVESTMENTS</b>		
Share in Tri-Nations Netball Pty Limited	1	1
<b>12 PAYABLES</b>		
<b>Current</b>		
Trade creditors	559,076	588,118
<b>13 OTHER</b>		
<b>Current</b>		
Receipts in Advance	15,851	2,489
<b>14 PROVISIONS</b>		
<b>Current</b>		
Employee benefits	148,571	190,876
<b>Number of employees</b>	<b>No.</b>	<b>No.</b>
Number of employees at year end	19	20

	2005 \$	2004 \$
<b>15 RESERVES</b>		
General	917,292	917,292
International development	39,420	39,420
	956,712	956,712

### Nature and purpose of reserves

#### General reserve

The General reserve was created in previous years to set aside accumulated surplus for the purchase of land and buildings. The directors will review the appropriateness of this reserve in conjunction with a review of investment strategies in the coming financial year.

#### International development reserve

The International development reserve represents the balance of funds set aside from the conduct of the World Championships in Sydney in 1991. This reserve has been used to support international development projects undertaken by AANA and it is expected to be fully utilised in the coming financial year.

	2005 \$	2004 \$
<b>15 RESERVES (Continued)</b>		
<b>Movements</b>		
General reserve		
Balance 1 January	917,292	917,292
Balance 31 December	917,292	917,292
International development reserve		
Balance 1 January	39,420	40,243
Transfer to Accumulated Funds	-	(823)
Balance 31 December	39,420	39,420
<b>16 RETAINED PROFITS</b>		
Balance 1 January	1,484,549	1,358,888
(Loss)/profit for the year	(194,699)	125,661
Balance 31 December	1,289,850	1,484,549

## 20 EXPLANATION OF TRANSITION TO AUSTRALIAN EQUIVALENTS TO IFRS'S

There has been no impact on the financial statements from the transition to AIFRS.

# Auditors Report

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF ALL AUSTRALIA NETBALL ASSOCIATION LIMITED

### Scope

The financial report comprises the income statements, balance sheets, statements of changes in equity, cash flow statements, accompanying notes to the financial statements (notes 1 to 20), and the directors' declaration, (set out on pages 10 to 22), for All Australia Netball Association Limited (the "company"), for the year ended 31 December 2005.

The directors of the company are responsible for the preparation and true and fair presentation of the financial report in accordance with the Corporations Act 2001. This includes responsibility for the maintenance of adequate accounting records and internal records and internal controls that are designed to prevent and detect fraud and error, and for the accounting policies and accounting estimates inherent in the financial report.

### Audit approach

We have conducted an independent audit in order to express an opinion to the members of the company. Our audit was conducted in accordance with Australian Auditing Standards in order to provide

reasonable assurance as to whether the financial report is free of material misstatement. The nature of an audit is influenced by factors such as the use of professional judgement, selective testing, the inherent limitations of internal control, and the availability of persuasive rather than conclusive evidence. Therefore, an audit cannot guarantee that all material misstatements have been detected.

We performed procedures to assess whether in all material respects the financial report presents fairly, in accordance with the Corporations Act 2001, Accounting Standards and other mandatory financial reporting requirements in Australia, a view which is consistent with our understanding of the company's financial position, and of its performance as represented by the results of its operations and cash flows.

We formed our audit opinion on the basis of these procedures, which included:

- examining, on a test basis, information to provide evidence supporting the amounts and disclosures in the financial report, and
- assessing the appropriateness of the accounting policies and disclosures used and the reasonableness of significant accounting estimates made by the directors.

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our audit was not designed to provide assurance on internal controls.

### Independence

In conducting our audit, we followed applicable independence requirements of Australian professional ethical pronouncements and the Corporations Act 2001.

### Audit Opinion

In our opinion, the financial report of All Australia Netball Association Limited is in accordance with:

a. the Corporations Act 2001, including:

( i ) giving a true and fair view of the company's financial position as at 31 December 2005 and of its performance for the year ended on that date; and

( ii ) complying with Accounting Standards and the Corporations Regulations 2001; and

b. other mandatory professional reporting requirements in Australia.

**Stuart H Cameron** - Partner  
 Nexia Court & Co  
 Chartered Accountants

Sydney  
 24 February 2006

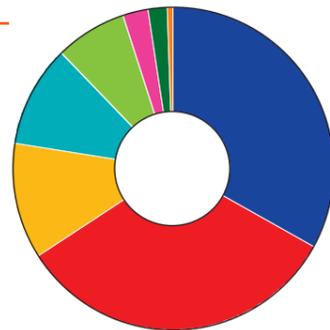
# Member and Financial Analysis



## Member Analysis by State

Membership Analysis by State shows the breakdown of registered members by State and Territory in 2005.

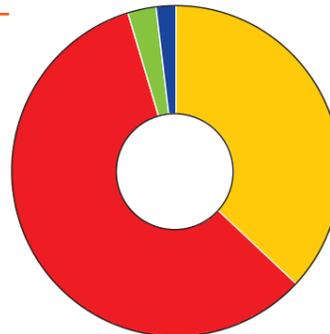
Vic	33.1%
NSW	32.8%
QLD	11.5%
WA	10.3%
SA	7.2%
ACT	2.7%
TAS	1.8%
NT	0.6%



## Member Analysis by Category

Member Analysis by Category indicates that Juniors continue to represent the majority of the National membership and these members must be retained to ensure the sustainable future of our sport.

Senior	37%
Junior	58%
Modified	3%
Non Players	2%

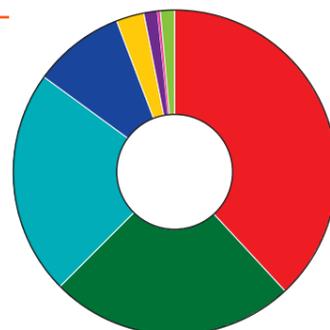


The percentages represented in this Member Analysis by Category chart reflect a similar breakdown to those of 2004.

## Revenue Analysis

Revenue Analysis shows the breakdown of Netball Australia's revenue streams for 2005.

Sponsorships	39%
Grants - All Sources	25%
Registration Fees	22%
Event Income	9%
Publications - net profit	3%
Interest	1%
Sundry Income	0%
Merchandise Income	1%

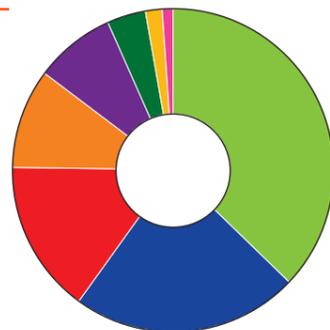


In 2005 there were small increases in Sponsorship and Grant funding along with a small decrease in Registration Fees. All other revenue categories remained stable against 2004.

## Expense analysis

Expense Analysis shows the breakdown of Netball Australia's expenses for 2005.

Event Expenses	37%
Salaries & Oncosts	23%
National Teams (Open & 21s)	15%
Player/Coach & Game Development	10%
Board/Council & General Operations	8%
Marketing & Promotions	4%
Umpire Development	2%
International Develop	1%



In 2005 there were small variations in all expense categories against 2004.



# Commonwealth Bank Trophy 2006 Draw



43 - 45 Marion Street  
 Harris Park NSW 2150  
 Telephone: 02 9633 2533  
 Facsimile: 02 9635 5381

Round	Date	Time	Team 1	vs	Team 2	Venue
<b>ROUND 1</b>						
5 May	8.10pm		Melbourne Kestrels	vs	Sydney TAB Swifts	State Netball Hockey Centre
5 May	8.00pm		Queensland Firebirds	vs	Melbourne First National Phoenix	Chandler Arena
5 May	7.30pm		AIS Canberra Darters	vs	Medibank Adelaide Thunderbirds	AIS Arena
5 May	7.40pm		Perth Orioles	vs	McDonald's Hunter Jaegers	Challenge Stadium
<b>ROUND 2</b>						
12 May	7.30pm		Sydney TAB Swifts	vs	Queensland Firebirds	Sydney Olympic Park Sports Centre
12 May	7.30pm		Perth Orioles	vs	Melbourne Kestrels	Challenge Stadium
12 May	7.40pm		Medibank Adelaide Thunderbirds	vs	McDonald's Hunter Jaegers	ETSA Park
12 May	8.00pm		Melbourne First National Phoenix	vs	AIS Canberra Darters	State Netball Hockey Centre
<b>ROUND 3</b>						
19 May	8.00pm		Queensland Firebirds	vs	Melbourne Kestrels	Brisbane Convention & Exhibition Centre
19 May	7.40pm		Medibank Adelaide Thunderbirds	vs	Melbourne First National Phoenix	ETSA Park
19 May	7.30pm		Sydney TAB Swifts	vs	Perth Orioles	Wollongong Entertainment Centre
19 May	7.30pm		McDonald's Hunter Jaegers	vs	AIS Canberra Darters	Newcastle Entertainment Centre
<b>ROUND 4</b>						
26 May	8.10pm		Queensland Firebirds	vs	Medibank Adelaide Thunderbirds	Chandler Arena
26 May	7.30pm		AIS Canberra Darters	vs	Perth Orioles	Darwin
28 May	1.00pm		Melbourne Kestrels	vs	McDonald's Hunter Jaegers	Vodafone Arena
28 May	3.00pm		Melbourne First National Phoenix	vs	Sydney TAB Swifts	Vodafone Arena
<b>ROUND 5</b>						
2 June	7.30pm		McDonald's Hunter Jaegers	vs	Queensland Firebirds	Newcastle Entertainment Centre
2 June	8.10pm		Melbourne Kestrels	vs	Medibank Adelaide Thunderbirds	Waverley Netball Centre
2 June	7.30pm		AIS Canberra Darters	vs	Sydney TAB Swifts	AIS Arena
3 June	7.30pm		Perth Orioles	vs	Melbourne First National Phoenix	Challenge Stadium
<b>ROUND 6</b>						
9 June	7.40pm		McDonald's Hunter Jaegers	vs	Sydney TAB Swifts	Newcastle Entertainment Centre
9 June	8.10pm		Melbourne First National Phoenix	vs	Melbourne Kestrels	State Netball Hockey Centre
9 June	8.00pm		Queensland Firebirds	vs	AIS Canberra Darters	Chandler Arena
9 June	8.00pm		Medibank Adelaide Thunderbirds	vs	Perth Orioles	ETSA Park
<b>Round 7</b>						
16 June	8.10pm		Sydney TAB Swifts	vs	Medibank Adelaide Thunderbirds	Sydney Olympic Park Sports Centre
16 June	8.00pm		Melbourne First National Phoenix	vs	McDonald's Hunter Jaegers	State Netball Hockey Centre
16 June	7.40pm		Perth Orioles	vs	Queensland Firebirds	Challenge Stadium
16 June	7.30pm		AIS Canberra Darters	vs	Melbourne Kestrels	AIS Arena
<b>Round 8</b>						
23 June	7.40pm		Medibank Adelaide Thunderbirds	vs	Melbourne Kestrels	ETSA Park
23 June	7.30pm		Sydney TAB Swifts	vs	AIS Canberra Darters	Sydney Olympic Park Sports Centre
25 June	1.00pm		Melbourne First National Phoenix	vs	Queensland Firebirds	Geelong
25 June	1.00pm		McDonald's Hunter Jaegers	vs	Perth Orioles	Newcastle Entertainment Centre
<b>Round 9</b>						
30 June	8.10pm		Queensland Firebirds	vs	Sydney TAB Swifts	Chandler Arena
30 June	8.10pm		Melbourne Kestrels	vs	Perth Orioles	Waverley Netball Centre
30 June	8.00pm		Medibank Adelaide Thunderbirds	vs	AIS Canberra Darters	ETSA Park
30 June	7.30pm		McDonald's Hunter Jaegers	vs	Melbourne First National Phoenix	Newcastle Entertainment Centre
<b>Round 10</b>						
7 July	7.40pm		McDonald's Hunter Jaegers	vs	Medibank Adelaide Thunderbirds	Newcastle Entertainment Centre
7 July	8.10pm		Melbourne Kestrels	vs	Queensland Firebirds	Waverley Netball Centre
7 July	7.30pm		AIS Canberra Darters	vs	Melbourne First National Phoenix	AIS Arena
7 July	7.30pm		Perth Orioles	vs	Sydney TAB Swifts	Challenge Stadium
<b>Round 11</b>						
14 July	8.00pm		Queensland Firebirds	vs	McDonald's Hunter Jaegers	Townsville
14 July	7.40pm		Medibank Adelaide Thunderbirds	vs	Sydney TAB Swifts	ETSA Park
14 July	7.30pm		Perth Orioles	vs	AIS Canberra Darters	Challenge Stadium
16 July	1.10pm		Melbourne Kestrels	vs	Melbourne First National Phoenix	State Netball Hockey Centre
<b>21 July Break Week</b>						
<b>Round 12</b>						
28 July	8.00pm		Queensland Firebirds	vs	Perth Orioles	Chandler Arena
30 July	1.10pm		Melbourne Kestrels	vs	AIS Canberra Darters	State Netball Hockey Centre
30 July	2.40pm		Melbourne First National Phoenix	vs	Medibank Adelaide Thunderbirds	State Netball Hockey Centre
30 July	1.00pm		Sydney TAB Swifts	vs	McDonald's Hunter Jaegers	Wollongong Entertainment Centre
<b>Round 13</b>						
4 August	7.30pm		AIS Canberra Darters	vs	McDonald's Hunter Jaegers	ACT Netball Centre
4 August	8.10pm		Sydney TAB Swifts	vs	Melbourne Kestrels	Wollongong Entertainment Centre
4 August	8.00pm		Melbourne First National Phoenix	vs	Perth Orioles	State Netball Hockey Centre
4 August	7.40pm		Medibank Adelaide Thunderbirds	vs	Queensland Firebirds	ETSA Park
<b>Round 14</b>						
11 August	7.30pm		Perth Orioles	vs	Medibank Adelaide Thunderbirds	Challenge Stadium
11 August	6.10pm		McDonald's Hunter Jaegers	vs	Melbourne Kestrels	Acer Arena
11 August	8.10pm		Sydney TAB Swifts	vs	Melbourne First National Phoenix	Acer Arena
11 August	7.30pm		AIS Canberra Darters	vs	Queensland Firebirds	AIS Arena
<b>18/19 August Semi Finals</b>						
<b>26 August Preliminary Final</b>						
<b>2 September Grand Final</b>						

\* Draw is subject to change